AGREEMENT

between

AIR CANADA

and the

INTERNATIONAL ASSOCIATION OF MACHINISTS AND AEROSPACE WORKERS

on behalf of those

EMPLOYEES OF THE FINANCE BRANCH OF AIR CANADA

represented by

DISTRICT LODGE 140

Effective: April 1, 2016

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DEFINITIONS

- (1) **COMPANY** means Air Canada as represented through Officers and Supervisors at appropriate levels or their delegated representative.
- (2) UNION means the International Association of Machinists and Aerospace Workers as represented through District Lodge 140 by means of General Chairperson, Committees and Stewards or their delegated representative duly elected and/or approved in accordance with the Union Constitution by-Laws.
- (3) AGREEMENT means that agreement in effect including amendments or interpretations thereto agreed upon and covered by letters signed and/or confirmed by responsible Company and Union Officers.
- (4) BRANCH means, for the purpose of this Agreement, Branches designated as such in the Corporate Organization section of the Company's Regulation Manual, i.e. Finance Branch.
- (5) SUPERVISORY PERSONNEL means any employee whose duty includes the administrative supervision of others and who is not covered by this Agreement.
- (6) **CLASSIFICATION** means the status of an employee.
- (7) **BUMPING** means the adjustment process by which personnel laid off assert their seniority rights over less senior personnel.
- (8) SETBACK means a reclassification to a lower classification because of changes in classification strength under circumstances where vacancies exist in the lower classifications.
- **(9) DEMOTION** means a reclassification to a lower classification because of lack of ability or disciplinary action.
- (10) WORK SCHEDULE means a projection of an employee(s) shifts with regard to days worked to days off.
- (11) SHIFT means a period of time within a day as described in a work schedule for which an employee is required to be present.
- (12) **SECTION** means a grouping of employees for the purpose of vacation selection and transfers within a classification.

- (13) REQUIREMENTS OF THE SERVICE means an unforeseen circumstance, or combination of circumstances, which calls for immediate action as well as that planning which is intended both to prevent such situations and to maintain normal operations.
- (14) **EMPLOYEE** means an employee in the bargaining unit covered by this Agreement.
- (15) SINGLE VERTICAL LINE means a paragraph revision effective with the current Agreement.
- 16) BOOK OF REFERENCE reference document containing up to date information and details pertaining to the application and interpretation of the collective agreement as well as any other rule or directive relating to the activities of the Winnipeg Finance Branch. A copy of the book of reference will reside with:

IAM Finance shop Committee

Local management (Local Labour Relations Representative - Finance Branch)

IAMAW District 140

HeadQuarter (Corporate Labour Relations)

ARTICLE 1 PREAMBLE, PURPOSE OF AGREEMENT, AND SAVINGS CLAUSE

- 1.01 This Agreement is made and entered into this 1st day of April 2016, by and between Air Canada, hereinafter referred to as the "Company" and the International Association of Machinists and Aerospace Workers, hereinafter referred to as the "Union".
- 1.02 The purpose of this Agreement is in the mutual interest of the Company and the employees, to provide for the operation of the services of the Company under methods which will further, to the fullest extent possible, the safety of air transportation, the efficiency and economy of operation, and the continuation of employment under conditions of reasonable hours, compensation, and working conditions. It is recognized by this Agreement to be the duty of the Company and of the employees to cooperate fully both individually and collectively, for the advancement of that purpose.
- 1.03 No employee covered by the Agreement will be unlawfully interfered with, restrained, coerced or discriminated against by the Company, its officers or agents because of membership in/or lawful activity on behalf of the Union.
- 1.04 The Company and the Union agree to abide by all the procedures provided by this Agreement and the Canada Labour Code for the purpose of peaceful settlement of disputes. The Code provides that employees may legally strike, and the Company may lockout, following completion of the bargaining and conciliation process at the termination of an agreement.
- 1.05 In view of the orderly procedure established by this Agreement as required by the Code for the settling of disputes, the Union agrees that, during the life of this Agreement, there shall be no strike or stoppage of work, either complete or partial, and the Company agrees that there shall be no lockout, either complete or partial.

1.06 SAVINGS CLAUSE -

- .01 Should any part or provision of this Agreement be rendered invalid by reason of any existing or subsequently enacted legislation, such invalidation of any part or provision of this Agreement shall not invalidate the remaining portions thereof, and they shall remain in full force and effect.
- .02 Where the provisions of this Agreement are at variance with the Company Regulations, the former shall take precedence.

1.07 The parties agree that it is to their mutual advantage to expeditiously respond to the need for temporary or permanent changes to the terms and conditions of this agreement in order to meet corporate, system or local business initiatives, or to meet competitive or performance requirements. It is agreed that the appropriate explanation of the situation and the specific change to the Collective Agreement will be identified, in writing to the Director, Labour Relations and the National President and Directing General Chairperson (or his delegate), District Lodge 140, by the party requesting the change.

Approval of such requests will be by means of a Memorandum of Agreement between the Committee of General Chairpersons (Subject to District Lodge 140 Bylaws) and Corporate Labour Relations. Decisions on such matters will be made within thirty (30) calendar days of receipt of the request. In special situations where the business priority or competitive requirement necessitates, a decision within seven (7) calendar days may be requested.

ARTICLE 2 UNION RECOGNITION

- 2.01 The Company recognizes the Union as the sole bargaining agent for all personnel in the Finance Branch within the territorial limits of Canada save and except those specifically excluded by the certification as granted by the Canada Labour Relations Board.
- 2.02 Notwithstanding the terms of Article 2.01 and the exclusions specified in the certification order granted by the Canada Labour Relations Board on December 20, 1976, it is agreed between the Company and the Union that employees designated as Lead Agents in the Flight Performance Information Section will be covered by the terms of this Agreement. It is also agreed that the newly created classification of Finance Specialist is excluded from the terms of the Collective Agreement.

ARTICLE 3 MANAGEMENT RIGHTS

- 3.01 Subject to the provisions of this Agreement, the control and direction of the working forces including the right to hire, suspend or discharge for just cause, dispense with, to advance or set back in classification, to reassign, to transfer or lay off because of lack of work or for other legitimate reasons, is vested solely in the Company.
- 3.02 These enumerations shall not be deemed to exclude other prerogatives not enumerated, and any of the rights, powers or authority of the Company are retained by the Company, except those which are subject to the provisions of this Agreement.
- 3.03 It is understood that none of the foregoing shall detract from the right of the employee to lodge a grievance in the manner and to the extent herein provided.

ARTICLE 4 CLASSIFICATIONS

4.01 All employees covered by this Agreement shall fall within the following classifications:

Finance Agent Intermediate Finance Agent Senior Finance Agent

4.02 **LEAD AGENT**

- .01 The Company may designate a Finance Agent in any classification as a Lead Agent who may, at the discretion of the Company, in addition to performing some or all of his/her described duties, ensures work area is maintained in a manner which promotes an efficient working environment. The Lead Agent is responsible for coordinating and assigning tasks, providing training, direction, assisting employees with problems, maintaining and monitoring workflow and identifying performance issues and inefficiencies. It is recognized that it is not the responsibility of the lead to determine and/or issue corrective action.
- .02 The number and designation of Lead Agents will be established at the sole discretion of the Company. However, the Company agrees that a Lead Agent shall be responsible for not more than a normal work force of twenty (20) employees.

4.03 STATUS OF EMPLOYEE

- .01 The status of an employee shall be either temporary-term or permanent.
- .02 Temporary-term employment may be utilized by the Company to fill vacancies resulting from additional seasonal workload, acting management assignments, leaves of absence, vacancies as a result of any short-term needs, e.g., special work programs, etc.
- .03 Temporary-term employment will be limited to twenty-six (26) weeks. In the event such employees are retained beyond this period, they will be designated as "permanent", provided they have successfully completed the probationary period.

ARTICLE 5 RATES OF PAY

- 5.01 Rates of pay, as enumerated, are on a weekly basis and are established on the basis of a working week of forty (40) hours.
- 5.02 The Company, at its discretion, may commence a newly hired permanent or temporary-term employee at any published rate within the wage scale of the classification into which the employee was hired, but not in excess of the maximum published rate of the classification.
- 5.03 Scheduled advancement within the wage scale established for each classification will be up to the maximum shown in the wage scale for each classification, subject to the following provisions:
 - .01 Finance Agent, Intermediate Finance Agent and Senior Finance Agent
 - i) Fifty-two (52) weeks must have elapsed since the date of the last scheduled advancement or reclassification.
 - ii) During the fifty-two (52) weeks period, the employee must have actually worked a minimum of two hundred and thirty-eight (238) days on a 5/2 work schedule or its equivalent, whichever is the greater, subject to the provisions that time allowed as annual vacation shall be considered as time worked.
 - iii) The advancement in pay will be granted upon the first day of the pay period following completion of the requirements specified above.
- 5.04.01 The following are the rates of pay for all classifications covered by this Agreement.

Lump sum payments as follows;

2016 = \$5,000 (\$2500 for employees participating in a job share program)

2017 = \$4,500 (\$2,250 for employees participating in a job share program)

2018 = \$4,000 (\$2,000 for employees participating in a job share program)

FINANCE AGENT

| Effective April 1st, 2016 - 2019 | | | | | | |
|----------------------------------|-----------|------------|-------------|--|--|--|
| | Weekly | Hourly | Monthly | | | |
| | Rate | Equivalent | Equivalent | | | |
| STEP 1 | \$ 426.46 | \$ 10.66 | \$ 1,853.07 | | | |
| STEP 2 | \$ 459.00 | \$ 11.47 | \$ 1,994.46 | | | |
| STEP 3 | \$ 491.59 | \$ 12.29 | \$ 2,136.09 | | | |
| STEP 4 | \$ 524.13 | \$ 13.10 | \$ 2,277.48 | | | |
| STEP 5 | \$ 556.65 | \$ 13.92 | \$ 2,418.77 | | | |
| STEP 6 | \$ 589.22 | \$ 14.73 | \$ 2,560.30 | | | |
| STEP 7 | \$ 619.08 | \$ 15.48 | \$ 2,690.04 | | | |
| STEP 8 | \$ 648.97 | \$ 16.22 | \$ 2,819.92 | | | |
| STEP 9 | \$ 688.92 | \$ 17.22 | \$ 2,993.53 | | | |

INTERMEDIATE FINANCE AGENT

| Effective April 1 st , 2016 - 2019 | | | | | |
|---|----------------|----------------------|-----------------------|--|--|
| | Weekly Rate | Hourly Equivalent | Monthly Equivalent | | |
| STEP 1 | \$ 723.44 | \$ 18.09 | \$ 3,143.51 | | |
| STEP 2 | \$ 753.36 | \$ 18.83 | \$ 3,273.53 | | |
| STEP 3 | \$ 779.76 | \$ 19.49 | \$ 3,388.25 | | |
| STEP 4 | \$ 798.05 | \$ 19.95 | \$ 3,467.73 | | |
| STEP 5 | \$ 812.96 | \$ 20.32 | \$ 3,532.52 | | |
| STEP 6 | \$ 827.86 | \$ 20.70 | \$ 3,597.27 | | |
| STEP 7 | \$ 842.79 | \$ 21.07 | \$ 3,662.11 | | |
| STEP 8 | \$ 857.70 | \$ 21.44 | \$ 3,726.91 | | |
| STEP 9 | \$ 870.58 | \$ 21.76 | \$ 3,782.88 | | |
| STEP 10 | \$ 887.54 | \$ 22.19 | \$ 3,856.59 | | |
| STEP 11 | \$ 902.42 | \$ 22.56 | \$ 3,921.24 | | |
| STEP 12 | \$ 917.37 | \$ 22.93 | \$ 3,986.18 | | |
| STEP 13 | \$ 932.27 | \$ 23.31 | \$ 4,050.93 | | |
| STEP 14 | \$ 947.19 | \$ 23.68 | \$ 4,115.77 | | |
| STEP 15 | \$ 961.42 | \$ 24.04 | \$ 4,177.60 | | |

SENIOR FINANCE AGENT

| Effective April 1 st , 2016 - 2019 | | | | | |
|---|----------------|----------------------|-----------------------|--|--|
| | Weekly Rate | Hourly Equivalent | Monthly Equivalent | | |
| STEP 1 | \$ 932.27 | \$ 23.31 | \$ 4,050.93 | | |
| STEP 2 | \$ 947.19 | \$ 23.68 | \$ 4,115.77 | | |
| STEP 3 | \$ 962.14 | \$ 24.05 | \$ 4,180.71 | | |
| STEP 4 | \$ 977.07 | \$ 24.43 | \$ 4,245.61 | | |
| STEP 5 | \$ 991.96 | \$ 24.80 | \$ 4,310.30 | | |
| STEP 6 | \$1,006.87 | \$ 25.17 | \$ 4,375.10 | | |
| STEP 7 | \$1,021.81 | \$ 25.55 | \$ 4,439.99 | | |
| STEP 8 | \$1,036.72 | \$ 25.92 | \$ 4,504.79 | | |
| STEP 9 | \$1,052.26 | \$ 26.31 | \$ 4,572.32 | | |

5.05 Employees who have been employed with the Company for a cumulative period of fifteen years or greater, but less than twenty years will receive an hourly premium of fifteen (15) cents for all regular hours worked.

Employees who have been employed with the Company for a cumulative period of 20 years or greater will receive an hourly premium of twenty (20) cents for all regular hours worked.

These premiums are not cumulative and will become effective the first full pay period following the applicable Company service anniversary of the employee.

- 5.06 **LEAD AGENT/CLERK PREMIUM** An employee designated by the Company as a Lead Agent shall be paid a premium of eight percent (8%) above his/her current rate of pay, or eight percent (8%) above the rate of pay of the highest classification which he/she is directing, whichever is the greater.
- 5.07 **PROMOTIONAL WAGE INCREASES** An employee who is permanently promoted to a higher classification shall receive a rate of pay on the new wage scale which is two steps higher than his/her rate of pay in his/her former wage scale. In any event, the rate of pay shall not be less than the minimum of the higher classification.
 - **NOTE 1:** Refer to Appendix IX for examples.
 - **NOTE 2:** Wage increases for employees recently promoted will not be delayed due to a requirement for the employee to conduct training in their previous job function.

For the purpose of scheduled advancement within the wage scales, review dates will be established from the effective date of the promotion and will be in accordance with Article 5.03.

5.08 When an employee is permanently promoted to a higher classification a reporting date to the new position will be communicated to the selected employee and the Shop Committee within 21 days of the closing of the bulletin. This reporting date will be used to establish the new salary and progression scales.

Any variance to the above will be discussed locally between the Shop Committee and Management.

In either case, scheduled advancement within the new wage scale shall be in accordance with the provisions of Article 5.03.

ARTICLE 6 HOURS OF WORK, SCHEDULES, SHIFTS, MEAL AND REST PERIODS

- 6.01 **HOURS OF WORK** The standard working week shall be forty (40) hours. The standard working day shall be eight (8) consecutive hours, including meal and rest periods. The standard work week shall be a 5 X 2 schedule with Saturday and Sunday being the days off. On condition that operational requirements are met, the standard hours of work may have flexible start times commencing no earlier than 0700 and no later than 1000.
- 6.02 **WORK SCHEDULES AND SHIFTS** It is recognized that the staffing, preparation, posting and administration of work schedules and shifts is the responsibility of the Company. The Company agrees that prior to implementing new or revised shifts or work schedules these will be discussed with the Union and the Union's recommendations will be given full consideration.
 - NOTE 1: The Company may, with the concurrence of the majority of employees involved, implement a 6-3 type work schedule or equivalent variations thereof. In such cases, the standard work week may be modified accordingly. Where such a schedule is implemented, the statutory holidays will be included in the work schedule and the holiday will not attract holiday premium pay, time credits per 13.02.02 nor extend vacation periods.
 - **NOTE 2:** The last day of a group of consecutive days off shall terminate at the start of the next regularly scheduled shift.
 - NOTE 3: Employees who work shifts shall be rotated periodically between day, afternoon and/or midnight shifts according to work schedules mutually acceptable to the Company and the majority of the employees involved. In the event the majority of the affected employees do not accept the required shifts and/or work schedules they will propose an alternate shift and/or work schedule to meet the coverage requirements of the Company, or work the required shifts and/or work schedules pending a final decision on their complaint.
- 6.03 When an employee is notified that he/she will be working a shift other than his/her published shift, or a projection of days on and days off other than his/her published work schedule, such notice will be confirmed in writing with a copy to the local Union.

- 6.04 When the Company introduces new or revised work schedule(s) or when the Company requires an employee to work a shift other than his/her scheduled shift, the employee will not be debited for time lost, but will be credited at straight time with any time gained on account of the change.
- 6.05 **MEAL PERIODS** Employees shall be allowed a one-half (½) hour paid meal period scheduled between the third and fifth hours of the shift, unless otherwise arranged between the local Union representative and the Company. It is recognized that occasionally, due to the requirements of the service, the meal period may fall outside these limits.
- 6.06 **MEAL PERIOD ON OVERTIME** Employees required to work overtime (consecutive with a scheduled shift) at Company request in excess of two (2) hours on a scheduled work day, will be allowed a one-half (½) hour paid meal period.
- 6.07 Employees required to work overtime in excess of four (4) hours on a scheduled day off will be allowed a one-half (½) hour paid meal period as provided for in Article 6.06.
- 6.08 **REST PERIOD** Employees shall be provided with two rest periods of ten (10) minutes, one in each half of the shift but not in conjunction with the meal period. In the event an employee works overtime he/she shall be granted an additional rest period during each four (4) hour period of overtime. It is agreed that rest periods shall be scheduled in such a manner as to provide the benefits for which they are intended.
- 6.09 If an employee does not have eight (8) hours off-duty prior to the start of a regular shift or prior to the start of overtime in conjunction with this shift, he/she normally will not be required by the Company to report for duty until the eight (8) hours have elapsed (without time debit). In the event he/she is required to report for his/her regular shift start, he/she will be paid double time for those hours by which his/her off-duty period is less than eight (8) hours.
- 6.10 **FIELD WORK AWAY FROM WINNIPEG** When employees are, by order of the Company, required to engage in field work away from Winnipeg, they shall be compensated for such work on the same basis as they were compensated at their normal location.

All time consumed in travelling will be compensated for on a straight time basis. Time spent waiting at an airport when the employee is unable to travel as planned, will be considered as travelling time.

Employees will be reimbursed within two pay periods following their submission of the departure and arrival flight information for the time spent travelling.

ARTICLE 7 OVERTIME

- 7.01 No overtime shall be worked except on authorization of proper management personnel of the Company.
- 7.02 For the purpose of overtime calculations, the working day shall be the twenty-four (24) hour period following the start of a regularly scheduled shift. Days off, statutory and other authorized holidays shall be calculated on a similar basis using the starting time of the preceding regularly scheduled shift.
- 7.03 Authorized time worked in excess of the total hours of the scheduled shift shall be considered as overtime. Complete minutes of undertime or overtime worked will be recorded and overtime extended at the applicable rate in accordance with Article 7.04.
- 7.04 Employees covered by this Agreement will have their overtime credited in accordance with the following:
 - .01 Overtime on a regular work day will be paid for time and one-half for all time in excess of the scheduled hours.
 - **NOTE 1:** When an employee is required to work overtime on a regular work day after having completed and left his/her shift, he/she shall be credited with a minimum of four (4) hours at the applicable rate of pay.
 - **NOTE 2:** When an employee is required to work overtime on a regular work day more than two (2) hours prior to the start of his/her scheduled shift, the employee shall be credited with a minimum of four (4) hours at the applicable rate of pay.
 - .02 Overtime on a group of scheduled days off will be paid time and one-half for all time worked.
 - .03 Overtime will be paid at time and one-half on the second and subsequent days worked up to a maximum of eight (8) hours each day.
 - NOTE 1: When an employee is required to work overtime on a scheduled day off, the employee shall be credited with a minimum of four (4) hours at the applicable rate of pay; however, in the event of an employee working over four (4) hours, the employee shall be credited with a minimum of eight (8) hours at the applicable rate of pay.
 - **NOTE 2:** Employees shall be prohibited from working in excess of the maximum hours referred to above.

- 7.05 There shall be no pyramiding of overtime credits and the maximum overtime credit under any circumstances shall be time and one-half.
- 7.06 Unassigned
- 7.07 When an employee's Time Record contains overtime credits, compensatory time off, in lieu of payment, may be granted in accordance with the wishes of the employee concerned and consistent with the requirements of the Company.
- 7.08 Unassigned

7.09 **TIME BANK**

- .01 The Time Bank shall be limited to plus sixteen (+16) hours.
- .02 At the end of each pay period all time credits in excess of sixteen (+16) hours will be paid at the hourly rate.
- .03 Unassigned
- .04 Employees participating in the Time Bank may elect to have the time bank cleared upon written request. When clearance has been requested, all time credits will be provided on the pay cheque no later than the second pay period following the written request.
- .05 Employees will be required to participate in the time bank program.
- .06 Beginning in July of 2016 the Company will deposit sixteen (16) hours into an employee's time bank. In 2017 and in each subsequent year, the deposit of sixteen (16) hours will be made no later than February 28 of each year. Employee must have worked one (1) day in the previous calendar year in order to be eligible to receive the addition of time bank hours.
- .07 The 16 hours deposited to each employee is to be cleared in each calendar year in which it is deposited. Should an employee not take the 16 hours off in time or request payment during the year the outstanding balance will be automatically paid out in January of the subsequent year.
- .08 The ability to request time off is subject to the discretion of the Company. The parties recognize that due to Operational requirements the ability to provide time off is severely limited and as such the expectation will be that the employees will request their time bank be paid out during the calendar year.

ARTICLE 8 RELIEF DUTIES AND TEMPORARY ASSIGNMENTS

- 8.01 An employee covered by this Agreement may be required to work in another classification covered by this Agreement temporarily provided the local Union is given advice of such action.
- 8.02 An employee who is temporarily assigned to assume the duties of an employee in a higher classification shall be paid an increase of five percent (5%) above his/her current rate for each day of the assignment. In the event that an increase of five percent (5%) does not meet the minimum rate of pay of the higher classification, the employee will be paid the minimum rate of pay of the higher classification.
- 8.03 Unassigned
- 8.04 Where an employee has acted or has been assigned to act in a higher classification for six (6) months or more in a calendar year, the employee will be paid the rate of the higher classification while on vacation.
- 8.05 All temporary assignments in excess of ninety (90) days, or extended beyond ninety (90) days, will be discussed with the Shop Committee Chairperson and the Union will be provided with an explanation for the requirements.
- 8.06 The following are the general guidelines for temporary assignment processes:
 - .01 The senior qualified employee in the next lower classification in the section will be offered acting assignment opportunities in contract classification temporary vacancies.
 - .02 The general principle enunciated in 8.06.01 will be accepted for resolving acting assignment grievances wherever practical.
 - .03 Acting assignment processes which are different from the accepted principle may be used so long as they are acceptable to all of the employees in the Section, in the classification(s), affected by the process.
 - .04 For acting assignments with a duration period of thirty (30) days or less, the employee being offered the acting assignment must be available for the duration of the assignment.

ARTICLE 9 PROBATION

- 9.01 A person hired into a classification covered by this Agreement shall be required to serve a probationary period of twenty-six (26) weeks from date of employment and have worked a minimum of one hundred and nineteen (119) days on a 5/2 work schedule and one hundred and ten (110) days on a 6/3 work schedule or its equivalent, whichever is greater. Time spent in training or time allowed in annual vacation shall be considered as time at work.
- 9.02 The Company reserves the sole right to make decisions regarding the termination, retention or work assignment of an employee at any time during the probationary period.
- 9.03 Employees whose services are terminated during their probationary period lose all rights and privileges.
- 9.04 An employee changing from one classification to a different classification under the scope of this Agreement shall not be subject to serving a new probationary period.
- 9.05 Upon successful completion of the probationary period, the employee shall have the status of a permanent employee.
- 9.06 Unassigned

ARTICLE 10 SENIORITY

10.01 **PRINCIPLE**

Seniority shall be based upon the principle of preference consideration for employees with long service.

10.02 **RECOGNITION**

The principle of seniority will be recognized as applicable in accordance with the provisions outlined under:

- (a) Classifications
- (b) Seniority.

10.03 PRIVILEGES

- .01 Seniority, as governed by the provisions of this Article, shall be a factor in:
 - (a) Promotion (seniority date in the above basic classification will be the day after the closing date of the promotional bulletin)
 - (b) Transfers
 - (c) Reduction in forces
 - (d) Recall after layoff
 - (e) Bumping as a result of layoff.

10.04 **CLASSIFICATIONS**

Seniority shall be recognized and applicable in each classification outlined in Article 4 and shall be non-transferable from one classification to another.

10.05 **SENIORITY DATES**

- .01 Unless otherwise provided by this Agreement, a seniority date once established by the provisions of this Agreement cannot be changed, altered or removed, except as a result of:
 - (a) Resignation
 - (b) Discharge for just cause
 - (c) Services dispensed with
 - (d) Desertion of service
 - (e) Retirement

- (f) Permanent demotion as a result of disciplinary action or lack of ability
- (g) Failure to regain permanent employment with the Company within five (5) years while on laid-off status
- (h) Seniority list changes or corrections in accordance with this Article.
- .02 Employees hired for temporary-term employment shall not establish seniority in the classification concerned. In cases where such employees become permanent, they shall receive full seniority for the total time employed in such classification provided that service is unbroken in the classification.

NOTE: There shall be no seniority date granted to any permanent employee for any temporary assignment.

- .03 In determining seniority of employees with equal seniority, the following procedures will be used, and seniority position shall be established immediately. A decision can be made by the application of the following steps in the order written.
 - (a) Compare total length of service in the Branch in classification covered by this Agreement.
 - (b) The last four (4) digits of the employee number backwards, with the lowest number identifying the more senior employee (0000 being the lowest possible number).
 - (c) The last four (4) digits of the employee's Social Insurance Number, backwards, with the lowest number identifying the more senior employee (0000 being the lowest possible number).
 - (d) In cases where the above factors will not determine the position on the Seniority List, the position will be jointly determined by the Company and the General Chairperson.
- 10.06 Employees will be granted seniority credit on a day-for-a-day basis, the seniority date being that of permanent entry into the classification concerned. In the case of a new employee whose probationary period was satisfactory, the seniority date will be that of hiring.
- 10.07 Employees hired into a classification above the basic classification of Finance Agent will in addition be credited with equal seniority in the basic classification. The seniority date established in the basic classification in accordance with this paragraph, shall be the date of permanent entry into the higher classification.

10.08 **SENIORITY LISTS**

- (a) Each year the Company shall have prepared and furnished to the Union a complete Seniority List of all classifications within the scope of this Agreement. Copies of an appropriate seniority list of all applicable classifications will also be provided to all locations within the Finance Branch. These lists to be furnished as of February 1st of the subsequent year.
- (b) This list shall be kept open for correction for a period of thirty (30) calendar days from February 1st.
- (c) All corrections shall be finalized during the thirty (30) calendar days following the termination of the posting period and shall be published as an amendment to the Seniority List. This amended Seniority List shall become effective on the day following termination of the sixty (60) days period covered above.
- (d) This amended Seniority List shall be the approved list and shall remain in full force and effect until a new list has been published and approved in the above manner. Subject to the provisions of paragraph (g), (h) and (i) following, no corrections shall be made to this approved list during the period in which it remains in force.
- (e) It shall be the responsibility of each individual employee to examine the applicable portion of the list and make written request (3 copies) for any correction during the thirty (30) day posting period. An employee may file a request for correction only once, except upon his/her presentation of new and pertinent evidence.
- (f) One copy of this request for correction must be forwarded to Labour Relations - Air Canada Headquarters. One copy will be forwarded to the appropriate General Chairperson by the employee concerned. The third copy will be forwarded to the Shop Committee.
- (g) In the event that it is not possible to settle a complaint in the stipulated period, the necessary correction will be made and will be effective as of the date the final correction is published.

- (h) Notwithstanding the foregoing regulations, the appropriate General Chairperson may request corrections to the seniority list at times other than the stipulated period. Such corrections, if mutually agreed upon, will be incorporated in the new list of the subsequent year. However, if, prior to the time the new list is effective, circumstances arise such that an employee's
 - eligibility to continue in or regain employment in his Classification,
 - eligibility to a subsequent Promotion, or
 - eligibility to a subsequent transfer is jeopardized, such correction will be published immediately and will be effective as of the date of publication.
- (i) Employees exercising seniority retained under paragraph 12.01.10 will have their seniority dates adjusted and position on the seniority list altered to account for time during which seniority was not accumulated.
- (j) Any action on the basis of a published seniority list stands as final, regardless of any corrections to the list which may subsequently be made.

10.09 **STAFF REDUCTIONS**

- .01 Prior to the Company implementing a staff reduction, the number of employees in each classification will be reviewed by the Company and should a permanent vacancy exist in a lower classification, the most junior employee in the classification where the surplus exists will be set-back in accordance with Article 12.02.01 provided the affected employee holds seniority in the classification where the vacancy exists.
- .02 Staff reductions will be made by classification in inverse order of seniority and only after all probationary employees in the classification where the surplus exists have been first dispensed with. The actual lay-off from employment will be in inverse order of seniority and based on the seniority within the basic classification (i.e. Finance Agent).

NOTE: In the event the remaining employees in the classification are unable to perform the work, the situation will be reviewed in detail by the Company with the General Chairperson and the staff will be adjusted/assigned accordingly in order to meet the requirements of the service.

- .03 Surplus employees will be reduced as required and those affected in each classification, including those who may be bumped, will be notified in writing and afforded the opportunity of bumping as outlined in Article 10.10. The effect of staff reductions upon the number of employees in each classification will not be considered until after the bumping process has been completed. The remaining staff will then be adjusted as required and employees may be reassigned within their classification as necessary.
- .04 Employees shall not accumulate Company service for the period laid off.
- .05 Employees, when laid off, must file their address with the Company, and notify eservices of any change of address. Any communication or notice to the employees last known address will, for the purpose of this Agreement, be considered as notification to the employee.

10.10 **BUMPING**

- .01 Bumping shall be a recognized seniority privilege of personnel on laid-off status and may be exercised only by such personnel. This privilege is restricted in application to the bumping of an equal number of employees on the bottom of the Classification Seniority List, and also providing that the forfeiture of the bumping privilege by one or more of the laid off employees automatically reduces the number of employees who may be bumped.
- .02 Bumping shall be restricted in application by classification.
- .03 Employees who are laid off may, consistent with their seniority, exercise such seniority and elect to bump the most junior employee in the next lower classification in which they hold seniority.
- .04 An employee will be given fourteen (14) calendar days' notice of layoff and advised of his/her right to bump the most junior employee in the next lower classification in which he/she holds seniority.

- .05 The employee must notify the Company of intent to bump not later than seventy-two (72) hours from receipt of notice. A form will be provided for this purpose and must be completed in accordance with instructions thereon. In the event of failure to notify the Company, the employee will be considered to have elected laid-off status with recall privileges to that classification only.
- .06 Employees being laid off must work for the full period of their notice unless extenuating circumstances warrant other handling mutually agreeable to the Company and Union.
- .07 Employees who have signified intent to exercise bumping privileges, and who subsequently reverse their decisions, will be considered as having resigned from the service of the Company, with subsequent loss of all rights and privileges, subject to consideration by the Company and the General Chairperson of exceptional circumstances.

10.11 **RECALL**

- .01 Recalls will be in order of seniority in the classification as follows:
 - (a) Notice of vacancy shall be sent, by registered mail or other alternative written advice, to senior laid off employees involved.
 - (b) Notified employees must advise the Company, by registered mail or other alternative written advice, within seventy-two (72) hours of date of notice if they wish to be considered for recall. The senior employee of those replying within the seventy-two (72) hour limit shall be recalled.
 - (c) In the event that the employee does not wish to be considered for the position, he/she must so advise the Company, by registered mail or other alternative written advice, within seventy-two (72) hours from the date notice was sent out.
 - (d) A laid off employee not currently employed within the Company who is notified of a permanent position in his/her classification must accept.
 - (e) An employee accepting a recall will not, except under very extenuating circumstances, be permitted to reverse his/her decision.

- (f) Failure to comply with paragraphs (c), (d) and (e) above, will result in the individual's name being removed from the seniority list and he/she will therefore be considered as having resigned from the service of the Company with consequent loss of all rights and privileges.
- (g) Recalled employees must report for duty within fourteen (14) days from date of recall notice. This period may be lengthened under extenuating circumstances.
- .02 The written advice of the open position shall contain the following information:
 - (a) whether the position is permanent or temporary term employment,
 - (b) duration of employment, and
 - (c) effect on seniority.

NOTE: Where the vacancy is of a temporary nature notification of recall will be extended verbally. Should such verbal notification be unsuccessful, the Company will notify the local Union and mutually agree on a final disposition of the temporary recall.

- .03 Laid off employees who did not accept temporary term employment may, provided that the work was offered in the classification of such employees and provided that the duration is extended, be allowed to reconsider their decision consistent with their seniority, provided, however, that the duration must first be extended an additional ninety (90) days.
- .04 An employee who after layoff in his/her present classification has exercised bumping privileges in a former classification to retain employment in the Company shall be considered as being laid off in the present classification and will be subject to recall to that classification consistent with his/her seniority. If the employee does not, within seventy-two (72) hours, accept recall to the classification from which laid off, he/she will lose all rights and privileges in that classification. During the period of layoff, seniority will accumulate in the classification in which such an employee has exercised bumping privileges, however, previously established seniority in the former classification will be retained.

- .05 Employees in the basic classification, who are laid off as a result of a reduction in staff, shall be recalled on the basis of highest classification seniority of those employees desiring recall.
- .06 Employees in above basic classification, who are laid off as a result of a reduction in staff, shall be recalled on the basis of highest classification seniority of the employees desiring recall.
- .07 Employees in above basic classifications who are laid-off and who are offered and accept recall to a lower classification will maintain their regular rate of pay provided that, at the time of lay-off there was no actual surplus in their classification and the application of Article 10.09.02 and/or Article 10.09.03 has resulted in an employee being temporarily assigned, from a lower classification, in order to meet the requirements of the service and provided the temporary assignment is still required at time of recall.

ARTICLE 11 LEAVES OF ABSENCE

An employee returning from a leave of 90 days or greater shall be returned to his/her former position or to a comparable position in the same classification subject to Article 10. Operational backfill may result in an employee returning from leave being assigned to a new position and/or section in the same classification.

- 11.01 **VOLUNTARY LEAVE OF ABSENCE WITHOUT PAY** Voluntary leave of absence of fifteen (15) calendar days or more shall be in accordance with the following:
 - .01 When the requirements of the Company permit, an employee, upon written request through his/her manager at least twenty-one (21) calendar days in advance of requested commencement date, may be granted a voluntary leave of absence or extension thereof without pay for a period not to exceed a total of ninety (90) consecutive calendar days. The twenty-one (21) day requirement may be waived, subject to extenuating circumstances.
 - .02 Approval for the voluntary leave of absence without pay shall be in writing, stating the date the leave of absence is to commence and terminate.
 - .03 If the request for voluntary leave of absence without pay is denied, the employee shall be so advised in writing, with the reasons therefore.
 - .04 The voluntary leave of absence without pay may be extended for additional periods upon written request to the -Labour Relations Representative Finance and copy to the Shop Committee, however, an extension or extensions to the leave of absence beyond ninety (90) days will be granted only with the mutual consent of the Labour Relations Representative Finance and the Shop Committee. Such requests must be made no later than twenty-one (21) calendar days prior to the termination of the authorized voluntary leave of absence. The twenty-one (21) day requirement may be waived subject to extenuating circumstances.
 - .05 When a voluntary leave of absence without pay, or extension thereof, is granted, the employee shall continue to accrue seniority during the leave of absence. Any effect the leave of absence might have on Company service, insurance or other benefits shall be in accordance with Company Regulations.

- .06 Should the employee engage in other employment while on voluntary leave of absence, his/her name shall be removed from the seniority list and his/her service with the Company shall be terminated unless special permission has first been obtained from the Company and the local Union. When such permission has been granted, the employee shall be so advised, in writing by the Company and copies shall be sent to the local Union.
- .07 An employee returning from an approved voluntary leave of absence shall be returned to his/her former position or a comparable position in the same classification, subject to Article 10.
- .08 In the event there are two or more requests for a voluntary leave of absence, or extension thereof, from employees performing the same duties, seniority shall govern; however, once a voluntary leave of absence or extension thereof has been granted, a junior employee will not be displaced by reason of a subsequent request received from a more senior employee.
- .09 Copies of all correspondence, with the employee, originated by the Company shall be sent to the Shop Committee Chairperson. The employee will also forward copies of his/her correspondence to the Shop Committee Chairperson.
- 11.02 **MATERNITY LEAVE** A leave of absence without pay shall be granted to employees in accordance with the following:
 - .01 Every employee with six (6) months of continuous service shall be granted a maternity leave in accordance with Articles 11.02.02 through 11.02.07.
 - .02 The employee must request maternity leave in writing, accompanied by a medical certificate, certifying pregnancy and specifying the estimated date of her confinement, four (4) weeks in advance of the date such leave is desired. The request will also indicate the length of leave intended to be taken.
 - .03 Maternity leave shall consist of a single period not exceeding nineteen (19) weeks if confinement occurs on or before the date specified in the medical certificate, or a single period of nineteen (19) weeks plus an additional period equal to the period between the date specified in the medical certificate and the actual date of confinement if confinement occurs after the date specified in the medical certificate.
 - .04 Maternity leave may commence no earlier than eleven (11) weeks preceding the date specified in the medical certificate except upon agreement between the employee and the Company supported by a medical certificate.

- .05 Reference herein to a medical certificate shall mean a certificate signed by a qualified medical practitioner chosen by the employee.
- .06 Every employee who intends to take or is on maternity leave shall give at least four (4) weeks' notice in writing of any change in the length of leave intended to be taken.
- .07 Intentionally left blank.
- 11.03 **ADOPTION LEAVE** A leave of absence without pay shall be granted to employees in accordance with the following:
 - .01 Every employee with six (6) months of continuous service will be granted an adoption leave in accordance with Articles 11.03.02 through 11.03.06.
 - .02 Upon receipt of notice as to the effective date of adoption, the employee will advise the Company, in writing, stating the desired date the leave will commence and terminate, and provide a copy of documentation associated with the adoption.
 - .03 The employee shall be granted a leave of absence from employment of up to twenty-four (24) weeks within the fifty-two (52) week period beginning on the day on which the child comes into the employee's care.
 - .04 Every employee who intends to take or is on adoption leave shall give at least four (4) weeks' notice in writing of any change in the length of leave intended to be taken.
 - .05 If two (2) employees are involved, the aggregate amount of adoption leave in respect of the adoption of any one child shall not exceed twenty-four (24) weeks.
 - .06 Intentionally left blank.
- 11.04 **CHILD CARE LEAVE** A leave of absence without pay shall be granted to employees in accordance with the following:
 - .01 Every employee with six (6) months of continuous service who has or will have the actual care and custody of a newborn child shall be granted a child care leave in accordance with Articles 11.04.02 through 11.04.07.
 - .02 The employee(s) must request child care leave in writing at least four (4) weeks in advance of the date such leave is desired.

- .03 The request must specify the desired date the leave will commence and terminate.
- .04 The leave will consist of a period not exceeding twenty-four (24) weeks within the fifty-two (52) week period commencing as the employee(s) elects in according with 11.04.04.01 and 11.04.04.02.

.01 In the case of a female employee:

- a) on the expiration of her maternity leave,
- b) on the day the child is born, or
- c) on the day the child comes into her actual care and custody.

.02 In the case of a male employee:

- a) on the expiration of any leave of absence taken in respect of the child by a female employee,
- b) on the day the child is born, or
- c) on the day the child comes into his actual care and custody.
- .05 Every employee who intends to take or is on child care leave shall give at least four (4) weeks' notice in writing of any change in the length of leave intended to be taken.
- .06 If two (2) employees are involved, the aggregate amount of child care leave in respect of the birth of any one child shall not exceed twenty-four (24) weeks.
- .07 Intentionally left blank.

11.05 Intentionally left blank

11.06 BEREAVEMENT LEAVE

.01 When a death occurs among the immediate family of an employee or when a family member the employee is already caring for on a compassionate care leave or leave related to critical illness dies, the employee shall be entitled to designate a bereavement leave of ten (10) working days. The employee may take this leave over more than one (1) period starting the day on which the death occurs and ending 6 weeks after the date of the funeral, memorial service, or burial.

If the employee has completed three (3) consecutive months of employment, the first three (3) days of the leave will be with pay.

- .02 **Definition "Immediate Family":** Includes the spouse of the employee and the following relatives of either the employee or spouse (including common-law spouse): son, daughter, son-in-law, daughter-in-law, parent, grandparent, grandchildren, sister, brother, and including other relatives residing with the employee.
- .03 **Definition of "Family Member":** Includes the spouse or common-law partner, a child, sibling, parent, grandparent, parent- or grandparent-in-law, uncle or aunt, niece or nephew, foster parent or child or a person, whether or not related to the employee by marriage, common-law partnership or any legal parent-child relationship, whom he considers to be like a close relative or who considers the employee to be like a close relative.

NOTE: The conditions of eligibility of a common-law spouse are the same as those which apply under the Company's Free and Reduced Rate Transportation program.

.04 In unusual circumstances, where the deceased is not a member of the immediate family (e.g. guardian), bereavement leave will be at the discretion of the Company.

11.07 Intentionally left blank

ARTICLE 12 PROMOTIONS, TRANSFERS, SET-BACKS OR DEMOTIONS

12.01 **PROMOTIONS**

- .01 When the Company declares a permanent vacancy in a classification above the basic classification Finance Agent; it will be advertised, by means of a Promotional Bulletin, to employees within the Branch who are covered by this Agreement.
- .02 The Promotional Bulletin shall contain such information as: Classification, Location, Qualifications, Required Knowledge, Education, Skills and Closing Date of the Bulletin.
- .03 Employees in the classification to whom the Bulletin is addressed will be entitled to make written application in accordance with the remarks section of the Bulletin.
- .04 Copies of applications to Promotional Bulletins must also be sent to the Shop Committee Chairperson by the applicant.
- .05 In the selection of employees for promotion, the decision shall rest with the Company, provided that in the case of employees with equal qualifications, the employee possessing the greater seniority shall receive the preference, such selections being made in consultation with the Local Union Committee.
- .06 An employee selected for promotion will be given twenty-six (26) weeks in which to prove his/her capabilities in the new assignment.
- .07 In the event that there are no qualified applicants to a Promotional Bulletin, the Company will meet with the Union and discuss options on how to fill the vacancy. Primary consideration will be given to promoting employees from within the existing bargaining unit. If the Company and the Union disagree then this will be immediately referred to the Head Quarters level and General Chairman for resolve. Should there be no viable options for selection within the bargaining unit, the Company reserves the right to hire externally.

- .08 When a position is changed to a higher classification, the current incumbent will be given the higher classification and will establish a seniority date in the higher classification, provided the employee has satisfactorily carried out the duties of that position for at least twenty-four (24) months. The employee shall receive a rate of pay on the new wage scale in accordance with Article 5.07.
- .09 The establishment of seniority will be limited to the classification(s) in which an employee has been permanently assigned by means of a bulletin, permanent hiring or reclassification in accordance with Article 12.01.08. Seniority will be limited to those classifications in which an employee holds seniority.
- .10 Employees promoted or assigned to Management positions above or beyond the scope of this Agreement on a permanent basis shall continue to accrue seniority within the classification for twenty-six (26) weeks from the date of promotion. At the expiration of twenty-six (26) weeks, the employee must return to his/her previous classification or forfeit all seniority privileges therein.
 - .01 Such seniority shall be effective only in the event the employee is surplus to requirements. In this event, the employee may be returned to his/her former classification, subject to a permanent vacancy being available.
 - .02 Employees permanently promoted or assigned above or beyond the scope of this Agreement may, providing they hold seniority, request to return to their former classification, subject to a permanent vacancy being available.
- .11 Employees permanently transferring from a position covered by this Agreement to a non-management position outside the scope of the Agreement shall retain their seniority within the classification from which transferred for a period not to exceed twenty-six (26) weeks. At the expiration of twenty-six (26) weeks, the employee must return to his/her previous classification or forfeit all seniority privileges therein. The ability to return is subject to a permanent vacancy being available.

12.02 SET-BACKS OR DEMOTIONS

- .01 An employee who is set back one or more classifications due to a change in the classification strength, or any other circumstances not resulting from lack of ability or disciplinary action, shall retain seniority in previous established classifications and shall be recalled to those classifications in accordance with his/her seniority therein. Employees set back, as outlined in this paragraph, shall be considered as having been laid off and shall have recall privileges as outlined under Article 10.11.
- .02 An employee who is permanently demoted one or more classifications due to lack of ability or disciplinary action, shall forfeit seniority privileges in those classifications from which demoted.
- NOTE: Employees will not be eligible for a promotion until they have completed fifty-two (52) weeks of active service from date of demotion.
- .03 An employee who is again promoted to a classification from which he/she has previously been permanently demoted because of lack of ability or disciplinary action shall establish a seniority date coincidental with the date of latest permanent entry into the classification.
- .04 An employee may request a demotion to a lower classification, in which he/she holds seniority, provided the request is in writing specifying the reasons. Such requests will be processed as follows:
 - a) Employee submits a written request for demotion to his/her Manager, copy to the Shop Committee Chairperson.
 - b) The Manager will forward the request to the Labour Relations Representative - Finance for handling at Step 2 of the grievance procedures.
 - c) Consideration will be subject to a vacancy in the classification.
 - d) Each request will be considered on an individual basis and action will be withheld pending review.
 - e) The employee will be advised of the decision in writing (copy to the Shop Committee Chairperson) including advice of the applicable seniority changes and time limits relative to eligibility as to promotion and transfers and effect on salary.

Under circumstances where the request is actioned, the employee will:

- i) Forfeit seniority in all higher classifications.
- ii) Be ineligible for promotion to any higher classification for a period of fifty-two (52) weeks from date of demotion.
- iii) Be ineligible for employee requested lateral transfer from one section to another for a period of fifty-two (52) weeks from the date of demotion.
- iv) Salary will be adjusted to fall in line with the new classification.

12.03 INTER-SECTION TRANSFERS

- .01 Employees who have completed their probationary period and wish to transfer from one section to another section, within the same classification, will make their request in accordance with the following:
 - (a) A request for transfer shall be initiated by the employee using the eTransfer tool through the Air Canada portal.
 - (b) A separate transfer request form must be submitted for each Section to which the employee desires to transfer. Refer to 12.03.04 for a listing of the sections. Up to a maximum of five (5) transfer requests may be submitted by any employee desiring to transfer.
 - (c) INTENTIONALLY LEFT BLANK
 - (d) INTENTIONALLY LEFT BLANK
 - (e) -INTENTIONALLY LEFT BLANK
 - (f) HR Connex Center will acknowledge in writing to the employee concerned, receipt of the transfer request(s) and specify the registration date of the request. A copy of the acknowledgement will be forwarded to the Shop Committee.
 - (g) Transfer requests shall be considered active for a period of twelve (12) months from the date of registration of the request.
 - (h) If a transfer request is not actioned during the active period, the request will be considered as expired and should an employee still desire a transfer to the previously requested section(s), a new request must be submitted in accordance with 12.03.01 paragraphs a) to e) inclusive.

- (i) Renewal requests received and registered within forty-five (45) days prior to the expiry date of the original request shall retain the original transfer request registration date and section(s).
- (ii) Renewal requests not registered prior to the expiry date of the original request for transfer shall be considered as new requests.
- .02 For transfer requests to be actioned, the Company must declare a permanent vacancy in the requested section.
 - (a) When the Company has actioned a transfer request to fill a declared vacancy, it will only be obligated to consider transfer requests to fill a declared vacancy that was created by the initial transfer action. The Company may, however, consider filling any subsequently declared vacancies by actioning transfer requests or electing to fill the declared vacancies by the issuance of a Promotional Bulletin.
 - (b) When the Company declares a vacancy, it may elect to delay the actioning of an active transfer request should it consider that the actioning of the transfer would have an adverse effect on the operation due to dilution of the skills in the section(s) involved. When the Company elects to delay a transfer, it will discuss the reason for the delay with the Union.
 - (c) The employee requesting a transfer will be transferred provided that:
 - (i) The transfer request has been registered for thirty (30) days prior to the vacancy being declared.
 - (ii) The employee has served in his/her present classification and section for at least twelve (12) months.
 - (iii) The employee's on-the-job performance has been satisfactory.
 - (iv) The employee meets the necessary physical requirements, if applicable.
 - (v) The employee meets the necessary language requirements, if applicable.
 - (vi) The interests of the sections in question are not jeopardized.
 - (vii) The employee is "qualified" to perform the duties and/or is able to successfully complete an appropriate test(s) where applicable.

- (d) The term "qualified" means an employee whose qualifications, in the opinion of the supervisor, meet the minimum required to perform the work involved in the job declared vacant.
- (e) Where more than one (1) employee meets the conditions outlined in 12.03.02 paragraph (c), the selection will be at the sole discretion of the Company.
- (f) Employees not selected for a transfer, may request to meet with the Company, with the option of Union Representation should they so choose, and be provided with a reason why they were not selected.
- (g) When a vacancy does not exist and there are valid transfer requests on file which could result in the interchange of employees between sections, the Company may consider actioning the requests provided they are handled in accordance with paragraphs c) to e) inclusive. Each interchange will be discussed with the Shop Committee prior to actioning the requests.
- (h) Permanent employees are not eligible to transfer to a temporary-term | vacancy.
- (i) Employees who have been involuntarily displaced from their section shall be exempt from the time requirements provided for in 12.03.02 paragraph (c) (ii). They will also be exempt from sub article (c)(i) within the first 45 days of the involuntary displacement.
- (j) The time limitations provided for in 12.03.02 paragraph (c) (ii) will not prevent the Company from accommodating an employee who has not served in his/her present section for the specified period of time provided that such transfer(s) are mutually acceptable to the Company and to the Union.
- .03 The following shall apply to the subsequent handling of transfer requests.
 - (a) An employee may withdraw his/her transfer request at any time prior to a transfer being offered. The withdrawal must be made using the eTransfer tool in the Air Canada portal.

- (b) Employees who have valid transfer requests on record will be advised when a permanent vacancy has been declared in a section to which they have requested a transfer and will be required to confirm in writing and the correspondence distributed in accordance with 12.03.01 paragraph c) within forty-eight (48) hours if they wish to be considered for the vacancy. Failure to reply within the specified time limit will result in the cancellation of the employee's request to transfer to the specific section and the employee shall be restricted from submitting a new request for transfer to the specific section for a period of twenty-six (26) weeks.
- (c) When an employee is offered the opportunity to transfer he/she will be given twenty-four (24) hours to respond to the Supervisor making the offer.
 - (i) If the employee accepts the offer to transfer, all outstanding transfer requests for the employee will be cancelled and the employee will not be eligible to be considered for a transfer to another section until he/she has completed a minimum of twelve (12) months in the new section.
 - (ii) If the employee declines the offer to transfer, the employee's request for transfer to the specific section will be cancelled and the employee shall be restricted from submitting a new request for transfer to the specified section for a period of twenty-six (26) weeks.

Note: The above restriction is waived for the life of this Collective Agreement for the newly defined sections identified by an asterix in Article 12.03.04.

(iii) If the employee accepts the offer to transfer, he/she will not be eligible to withdraw from or decline to transfer unless mutually acceptable to the Company and the Union. If the reversion is accepted, the request for transfer to the specific section will be cancelled and the employee shall be restricted from submitting a new transfer request to the specific section for a period of twenty-six (26) weeks.

.04 For the purpose of these transfer procedures, the following lists the sections within the Winnipeg Finance Branch organizations.

Cargo Accounting & Receivables
Accounts Receivable
Accounts Payable
Financial Reporting
Mailroom
Commodity Tax
Payrolls
Interline
Revenue Reporting
Sales and Refund Accounting & Revenue Protection
Chargeback Processing
Refund Services
Treasury

- .05 Sections in 12.03.04 paragraphs (a) to (c) will be amended as required through discussions, at Step 2 of the grievance procedure, between the Company and the Union to reflect organization changes without review of transfer procedures.
- **Note 1:** Any Section changes will be reflected in the book of reference (BOR)
- **Note 2:** Request to be considered for reassignment within above sections shall be submitted to direct manager and copy to shop committee.

ARTICLE 13 HOLIDAYS

13.01 The following holidays, equivalent time off or time credit will be granted to all employees covered by this Agreement.

New Year's Day

National Day of Truth and Reconciliation

Good Friday Thanksgiving Day
Queen's Birthday Remembrance Day
Canada Day Christmas Day
Labour Day Boxing Day

NOTE: New employees must be in the employ of the Company for at least thirty (30) calendar days prior to a Statutory Holiday to be eligible for such benefit.

- 13.02 Holidays will be time recorded as follows:
 - .01 Holiday on scheduled work day:
 - (a) Employee does not work: maintain regular pay.
 - (b) Employee works: maintain regular pay, plus all hours worked credited at the premium rate of time and one-half.
 - .02 In the event that an employee's regular scheduled day off falls on one of the above listed Statutory Holidays, he may be assigned, in lieu of such Statutory Holiday, an additional day off on the scheduled working day either immediately preceding or following the Statutory Holiday. Under circumstances where an employee is not assigned such a day off, he/she will be credited with twelve (12) hours at straight time.
- 13.03 Employees working a 6 x 3 type work schedule or equivalent variations thereof in accordance with Articles 6.02, NOTE 1, will not be entitled to this credit or time off.
- 13.04 Time credits or alternative time off will not be granted for Statutory Holidays which occur during periods of absence due to Sick Leave, GDIP or Worker's Compensation, subject to the provisions of the Canada Labour Code.

ARTICLE 14 VACATIONS & GENERAL HOLIDAYS

- 14.01 **Past Service Recognition** Notwithstanding the provisions of this Article, it is understood and agreed that the employees covered by this Agreement will be subject to the provisions and regulations of the Company's policy on past service recognition.
- 14.02 An employee shall have his/her vacation entitlement reduced due to personal leaves or absences without pay. Such leaves or absences shall be subject to a prorated vacation entitlement in accordance with Company regulations.
- 14.03 An employee with more than six (6) months of service on a maternity leave of absence in accordance with Articles 11.02.01 through 11.02.07, or on adoptive leave of absence in accordance with Articles 11.03.01 through 11.03.06 shall not have vacation entitlement reduced for the following year.
 - Employees proceeding on child care leave of absence in accordance with Articles 11.04.01 through 11.04.07 will be entitled to full vacation in the following year.
- 14.04 Employees who have completed less than one (1) year of continuous service by December 31st of each year will be granted vacation leave with pay in accordance with the following chart for each full month of continuous service up to December 31st.

The vacation leave will be exclusive of holidays as provided in Article 13.01 which may occur during the vacation period.

| Full Calendar Months | Working Days Of |
|-----------------------|-------------------------|
| Of Continuous Service | Vacation Leave With Pay |
| | |
| 1 | 1 |
| 2 | 2 |
| 3 | 3 |
| 4 | 3 |
| 5 | 4 |
| 6 | 5 |
| 7 | 6 |
| 8 | 7 |
| 9 | 8 |
| 10 | 8 |
| 11 | 9 |
| 12 | 10 |

- **NOTE:** A full calendar month of service for vacation purposes will be credited if an employee commences Company service on the first working day of the month, if all days of the month before commencement are Statutory or Company declared holidays and/or scheduled days off of the employee's work cycle.
- 14.05 Employees who will complete one (1) year or more of continuous service by December 31st of each year will be granted fourteen (14) calendar days vacation leave with pay, exclusive of holidays, as provided in Article 13.01, which may occur during the vacation period.
- 14.06 Employees who will complete five (5) years or more of continuous service by December 31st of each year will be granted twenty-one (21) calendar days vacation leave with pay, exclusive of holidays as provided in Article 13.01 which may occur during the vacation period.
- 14.07 Employees will complete ten (10) years or more of continuous service by December 31st of each year will be granted twenty-eight (28) calendar days vacation leave with pay, exclusive of holidays, as provided in Article 13.01, which may occur during the vacation period.
- 14.08 Employees will complete twenty-five (25) years or more of continuous service by December 31st of each year will be granted thirty-five (35) calendar days vacation leave with pay, exclusive of holidays, as provided in Article 13.01, which may occur during the vacation period.
- 14.09 In any calendar year (January 1st to December 31st), an employee absent on account of illness, maternity or parental leave for more than sixty (60) consecutive days will see his/her vacation entitlement be pro-rated.
- 14.10 Employees working a 6 x 3 type work schedule or equivalent variations thereof will be governed by Article 6.02, Note 1.
- 14.11 Vacation leave will be taken in consecutive days. Vacation leave is not cumulative. Employees will receive their increased vacation entitlement in the year in which they reach a company service vacation milestone.

- 14.12 It is recognized by the parties of this Agreement that restrictions on the selection of vacation times may be necessary. It is agreed, however, that such restrictions are undesirable and should be avoided where possible. Any restrictions on vacation dates must be declared by the Company prior to the employees selecting their vacation dates.
- 14.13 Selection of vacation shall be in accordance with the following:
 - .01 Commencing on November 1st, Management shall provide lists and employees shall be required to indicate their preference for vacation periods in sufficient time to permit posting of approved vacation lists by December 20th of the year preceding that in which the vacation will be taken.
 - .02 i) Within functional workgroups of Sections, preference shall be granted on the basis of the last permanent Company starting date for selection of vacation. Except that an employee transferring, reclassifying, relocating or exercising bumping privileges after the posting date (December 20th) of each year, shall not affect the vacations that have been selected by employees with less Company service and may be required to adjust his/her vacation selection to comply with the approved allotment for his/her new Section. An employee who has transferred, reclassified, relocated or bumped prior to December 20th will have the right to exercise his/her Company service date in the selection of vacation dates in his/her new Section provided that the deadline for posting of dates has not expired. The Company will supply to the shop committee the functional work group detail of sections prior to issuance of the annual vacation selection GIC.
 - ii) Date restrictions applying to specific positions or sections will be identified to support operational requirements. The company will supply the shop committee with the date restrictions prior to issuance of the annual vacation selection GIC.
 - .03 Employees with two (2) or more weeks of vacation credits may elect to split their vacation in weekly increments.

The method of selection for the first period will be in accordance with Article 14.13.02. Selection of the second period will be determined after all employees have indicated their first choice. Selection of the third period will be determined after all employees have indicated their second choice. Selection of the fourth period will be determined after all employees have indicated their third choice. Selection of the fifth period will be determined after all employees have indicated their fourth choice. Selection of the sixth period will be determined after all employees have indicated their fifth choice.

NOTE: Employees may elect to take the equivalent of two (2) weeks of their normal vacation entitlement in daily increments in accordance with procedures agreed to locally.

- .04 Vacation dates shall not be exchanged between employees without prior approval of the local Manager and the local Union Committee.
- .05 An employee may change the established vacation date(s) subject to the Supervisor's agreement.
- .06 The Company shall have the sole right to alter the dates of an employee's vacation up to six (6) weeks prior to the dates established provided the vacation dates are not advanced.
- .07 General Holidays are made available after vacation selection has concluded. General Holidays may be used to fill available dates after the conclusion of vacation selection. The Company will provide the shop committee with the date restrictions prior to the issuance of the annual General Holiday Selection GIC.
- 14.14 When an employee with an outstanding vacation entitlement is placed on GDIP during a calendar year and does not return during that work year the employee will be given the option of either:
 - (a) Deferring the outstanding vacation, which must be taken immediately following termination of GDIP and prior to returning to work,

OR

- (b) Being placed on "vacation" for the outstanding period prior to December 31st in order to receive normal pay and extend the benefit period.
- 14.15 Employees who are absent from work, due to illness/injury for a clear calendar year shall not be entitled to vacation credits normally taken in that year.

Example: Employee is injured November 1, 1989 with no outstanding vacation for the year 1989, employee returns to work February 15, 1991. Said employee will not be entitled to vacation credits for the year 1990, however he/she will be eligible for his/her normal vacation credit in 1991.

- 14.16 Employees dispensed with, discharged or resigning from the service of the Company for any reason are entitled to receive pay in lieu of accrued vacation. The date of separation will not be extended beyond the date of actual termination of service.
- 14.17 Where an employee becomes sick and advises management prior to the start of their vacation period he/she may be eligible for normal sick leave and, if sick

leave is allowed, he/she may defer his/her vacation.

Sickness occurring after this time will not be justification for deferment of vacation.

NOTE: A vacation period commences at 0001 on the first day of vacation.

14.18 **General Holidays**

Effective with the 2013 vacation year provide five (5) general holidays for all employees with ten (10) or more years of service.

Refer to Appendix III for proration details.

ARTICLE 15 GRIEVANCE PROCEDURE - GENERAL

- 15.01 It is the desire of the parties to this Agreement that complaints or grievances be settled as promptly as possible. This Article is to provide for the prompt handling of such matters as alleged misinterpretation or violation of the Agreement, or other causes for complaint, but excluding appeals from disciplinary action or discharge which are provided for in Article 16.
- 15.02 When an employee believes that he/she has been unjustly dealt with or that any provision of the Agreement has been violated, he/she shall first attempt to settle the matter with his/her Supervisor. The employee may take this action on his/her own or accompanied by a Steward. Alternately, the employee may elect to have his/her Steward handle the matter on his/her behalf with the Supervisor.
 - **NOTE:** The application of Article 15.02 must occur within ninety (90) days of the occurrence or his/her knowledge of the incident.
- 15.03 Except as provided for in Article 15.04, all grievances which have not been settled by the above procedure shall be reduced to writing by the employee and appealed by the Union through the following steps.
 - Step 1: Immediate Manager, or his/her designated representative;
 - Step 2: Labour Relations Representative Finance, Winnipeg Finance Division, or his/her designated representative:
 - Step 3: Director, Labour Relations, or his/her designated representative.
- 15.04 Grievances of a general or policy nature may be initiated by the Company or the Union at either Step 1 or Step 2 of the Grievance Procedure depending on the nature and the scope of such grievances.
- 15.05 If an acceptable decision is not received at any step in the Grievance Procedure, the grievance may be appealed through subsequent steps of the Grievance Procedure, subject to Article 15.07 until all steps of the Grievance Procedure have been exhausted.
- 15.06 When a grievance is initiated, a hearing shall be held within seven (7) days of receipt by the Company of a written notice of grievance. All decisions shall be rendered within seven (7) days of the hearing and shall be communicated, in writing, to the parties concerned.

- 15.07 Requests for an appeal hearing must be lodged in writing within seven (7) days of receipt of a decision. The appeal hearing shall be held within seven (7) days of receipt by the Company of a written notice of appeal. All decisions shall be rendered within seven (7) days of the hearing and shall be communicated, in writing, to the parties concerned.
 - **NOTE:** Third level appeal hearings shall be held within fifteen (15) days of receipt of a written notice of appeal. Third level decisions shall be rendered within fifteen (15) days of the hearing. In situations where a time limit extension has not been agreed to, and the Company fails to render a decision within this time limit, the Union may proceed with the grievance in accordance with Article 17 and the fees and expenses of the arbitrator shall be borne by the Company.
- 15.08 All time limits will be exclusive of Saturdays, Sundays and Holidays and may be extended by mutual agreement in writing.
- 15.09 Provided the grievance involves the interpretation or alleged violation of the provisions of this Agreement, any dispute not settled through the provisions of Article 15, may be submitted to arbitration by either party as provided for in Article 17.
- 15.10 All decisions arrived at between management of the Company and the employee and/or the Union shall be final and binding upon the Company, the employee and the Union. Decisions not appealed within the time limit prescribed shall be final and binding upon the party or parties concerned.
- 15.11 The Company and the Union shall endeavour to have the grievance appeal held in the city of the grievor(s) place of employment.
- 15.12 The Union and the Company may have any witnesses present who can give relevant evidence on the matter in question.
- 15.13 Witnesses who are employees of the Company shall, subject to the requirements of the service, be given leave of absence for a time sufficient to permit them to appear as witnesses. Space available transportation will be provided over the lines of the Company from the point of duty to the point of hearing and return.

ARTICLE 16 CHECK-OFF OF UNION DUES

- 16.01 The Company shall deduct on the payroll for each pay period from wages due and payable to each employee coming within the scope of the Collective Agreement such sum as may be uniformly assessed by the Union Constitution for monthly dues subject to the conditions set forth herein.
- 16.02 The amount to be deducted shall not be changed excepting to conform with a change in the Union's Constitution.
- 16.03 Membership in the Union shall be available to any employee eligible under the Constitution of the Union on payment of the initiation or reinstatement fees uniformly required of all other such applicants. Membership shall not be denied for reasons of race, national origin, colour, religion or sex.
- 16.04 Deductions shall commence on the payroll for the first pay period following completion of thirty (30) calendar days after date of employment in a classification covered by this Agreement, but in no case shall deductions commence earlier than the payroll for the first pay period following completion of thirty (30) days after date of last entry into the Company.
- 16.05 If the wages of an employee payable on the payroll for the first applicable pay period of any month are insufficient to permit the deduction of a full amount of dues, no such deductions shall be made from the wages of such employee by the Company in such pay period. The Company shall not because the employee did not have sufficient wages payable to him/her on the designated payroll, carry forward and deduct from any subsequent wages the dues not deducted in an earlier pay period.
- 16.06 Only payroll deduction now or hereafter required by law, deduction of monies due or owing the Company, pension deductions and deductions for provident funds shall be made from wages prior to the deduction of dues.
- 16.07 The amounts of dues so deducted from wages accompanied by a statement of deductions from individuals shall be remitted by the Company to the Union as may be mutually agreed by the Union and the Company not later than thirty (30) calendar days following the pay period in which the deductions are made.

- 16.08 The Company shall not be responsible financially or otherwise either to the Union or to any employee, for any failure to make deductions or for making improper or inaccurate deductions or remittances. However, in any instance in which an error occurs in the amount of any deduction or dues from an employee's wages, the Company shall adjust it directly with the employee. In the event of any mistake by the Company in the amount of its remittance to the Union, the Company shall adjust the amount in a subsequent remittance. The Company's liability for any and all amounts deducted pursuant to the provisions of this Article shall terminate at the time it remits the amounts payable to the Union.
- 16.09 The question of what compensation, if any, to be paid the Company by the Union in recognition of services performed under this Article shall be left in abeyance subject to reconsideration at the request of either party on fifteen (15) days notice in writing.
- 16.10 In the event of any action at law against the Parties hereto resulting from any deduction or deductions made from payrolls or to be made by the Company pursuant to the first paragraph of this Article, both parties shall cooperate fully in the defence of such action. Each party shall bear its own costs of such defence except that if at the request of the Union counsel fees are incurred these shall be borne by the Union. Save as aforesaid, the Union shall indemnify and save harmless the Company from any losses, damages, costs, liabilities or expenses suffered or sustained by the Company as a result of any such deduction or deductions from payrolls.

ARTICLE 17 DISCIPLINE AND DISCHARGE PROCEDURES

- 17.01 Under circumstances where as a result of an alleged misdemeanour, it is considered undesirable that an employee should be allowed on the Company premises and where there is doubt as to the appropriate charge and/or penalty the employee may be held out of service pending investigation for a period not to exceed three (3) clear calendar days exclusive of Saturdays, Sundays and Holidays.
- 17.02 When the Company is contemplating or taking discipline or discharge action and they believe it is necessary to question the employee(s), the employee(s) may request and will be granted the presence of the local Union Steward as an observer.
- 17.03 Where disciplinary action (letter of reprimand, disciplinary letter, suspension without pay, demotion or discharge) is considered necessary, the employee will be advised verbally and in writing. Where the decision of the Company is to discharge for just cause, the employee shall first be notified verbally and in writing that he/she is "Suspended Pending Discharge". This notification shall include the specific charge or charges precipitating the action.
- 17.04 When an employee has been notified of disciplinary action he/she may request, in writing, an investigation and hearing before the:

Labour Relations Representative - Finance Winnipeg Finance Division P.O. Box 768 Winnipeg, Manitoba R3C 2N2

or his/her representative, within three (3) calendar days, exclusive of Saturdays, Sundays and holidays, from the date of such notification.

17.05 The appeal hearing shall be held within seven (7) clear calendar days, exclusive of Saturdays, Sundays and Holidays of the employee's written request, and a decision shall be rendered within seven (7) days of the hearing and shall be communicated, in writing, to the parties concerned.

17.06 when the procedures outlined in Article 17.05 have been exhausted and if the employee does not receive an acceptable decision, an appeal may be lodged in writing, within seven (7) days of receipt of the decision to:

Director, Labour Relations
Air Canada Base 1263
Montreal International Airport (Dorval)
P.O. Box 9,000, Postal Station St-Laurent
Montreal, Quebec, Canada
H4Y 1H4

17.07 The final appeal hearing shall be held within fifteen (15) clear calendar days, exclusive of Saturdays, Sundays and Holidays of the employee's written request, and a decision shall be rendered within fifteen (15) days of the hearing. The final decision of the Company shall be forwarded to the employee, the appropriate General Chairperson and District Lodge 140 by registered mail.

NOTE: In situations where a time limit extension has not been agreed to, and the Company fails to render a decision within the time limit, the Union may proceed with the appeal in accordance with Article 17 and the fees and expenses of the arbitrator shall be borne by the Company.

- 17.08 Disciplinary action involving loss of pay, i.e., Suspension Without Pay, shall be withheld pending the final decision at the Third Level of the discipline appeal procedure.
- 17.09 Where it is considered desirable by the Company, appeals to discharge decisions may be handled by combining the above appeal levels.
- 17.10 If the initial investigation and hearing is not requested in a discharge case, the employee may be discharged effective the day following the appeal period specified in Article 17.04 above. If an investigation and hearing is requested, and if the decision is to discharge, and provided that no further appeal is made within the time limit specified in Article 17.06 above, the discharge will be effective the day following this limit.
- 17.11 Throughout this procedure an employee shall have the right to be represented by an authorized Union Committee. In this event, and if the employee appeals to the Headquarters officers of the Company, he/she shall be represented at these latter levels by the General Chairperson. Subject to the other provisions of Article 17 and 18, including time limits, the employee may throughout this procedure handle the matter on his own behalf if he/she so desires, including arbitration.

- 17.12 If the Union is not satisfied with the final decision of the Company, the matter may be submitted to arbitration subject to the provisions of Article 18 of this Agreement, provided the employee concerned has so requested in writing.
- 17.13 Nothing in this Agreement shall be construed as preventing the Company from holding an employee out of service pending an investigation and hearing or appeal. The Company's decision in the case of such hearings or appeals may, either uphold a previous Company decision, fully exonerate and reinstate the employee with pay for all time lost or render any decision as may be considered just and equitable.
- 17.14 All correspondence to an employee concerning discipline shall remain on the employee's personal file for a period not to exceed two (2) years from the date the correspondence is written, subject to Article 17.16.
- 17.15 In the event that the discipline is modified through the appeal or arbitration process, the original advice will be removed from the employee's personal file and replaced with the final decision, unless such decision is to exonerate the employee, in which case all correspondence will be removed.
- 17.16 In the event subsequent disciplinary correspondence is placed on the employee's personal file, the previous correspondence relative to discipline shall remain on the employee's personal file until the expiry date of the subsequent correspondence, or until such time the two (2) year period has expired, whichever is the later.
- 17.17 Discipline procedures will be consistent with the following:

.01 Principles

- 1. Letters of Discipline will be given in place of most traditional disciplinary suspensions.
- Such Letters of Discipline will have the full force and effect of disciplinary suspensions and will be considered as equivalent corrective discipline in reviewing the merits of any subsequent disciplinary action.
- Such letters will be progressive in nature and will represent various levels of severity depending upon the offence and/or previous disciplinary record.

- 4. Letters of Discipline shall be presented to the employee with an explanation of the infraction and the future corrective action to be expected. When presented with such letters, the employee may have a Union Steward present as an observer if he/she so requests.
- 5. Depending on the nature of the incident(s)/ infraction(s), disciplinary action may be initiated at any of the five steps.
- 6. The employee's Supervisor or other designated Management Representative will be responsible for administering this procedure.
- 7. This procedure will not affect the Company's current right to discharge employees for a single serious offence.
- 8. This procedure will not affect the employee's right to appeal all disciplinary action including Letters of Discipline.
- The current practice of the issuance of a verbal reprimand under certain circumstances will not be affected by the implementation of this procedure.
- 10. This procedure may be modified by mutual agreement at the Headquarters Level.

.02 Progression

Step I

- six (6) month Letter of Reprimand
- other similar incident(s)/infraction(s) while letter active, extends period of retention on file to one (1) year or initiates progression to Step II.

Step II

- disciplinary letter in lieu of suspension
- equivalent to any minor suspension one (1) to three (3) day duration
- duration of retention on personal file twelve (12) months
- other similar incident(s)/infraction(s) while letter active extends period of retention by six (6) months or initiates progression to Step III.

Step III

- disciplinary letter in lieu of suspension
- equivalent to any major suspension (in excess of three (3) days)
- duration of retention on personal file up to twenty-four (24) months
- other similar incident(s)/infraction(s) while letter active extends period of retention by six (6) months or initiates progression to Step IV.

Step IV

- ten (10) day suspension (final opportunity to retain employment)
- duration of retention on personal file twenty-four (24) months

Step V

- suspension pending discharge.

ARTICLE 18 ARBITRATION

- 18.01 Disputes other than specific employee grievances or disciplinary or discharge appeals may be submitted to arbitration by either of the parties hereto provided the issue in question concerns the interpretation or alleged violation of any provision of this Agreement.
- 18.02 Should the Company and the Union fail to reach an agreement upon a specific employee grievance dealt with under Article 15, and provided the grievance involves the interpretation or the alleged violation of any provision of this Agreement, or should the Union be dissatisfied with the final decision of the Company rendered under Article 16 the Union shall be entitled to submit the case to arbitration. The question as to whether or not any such issue is arbitrable may also be submitted to arbitration.
- 18.03 No dispute involving a specific employee grievance or disciplinary appeal shall be submitted to arbitration until it shall first have been handled through the preceding steps of the appropriate appeal procedure.
- 18.04 The party contemplating arbitration shall notify the other party in writing within ten (10) clear calendar days after receipt of the decision or the action, of their intent to either:
 - (a) arbitrate, or
 - (b) extend the ten (10) clear calendar day limit to sixty (60) days.
 - In the case of an extension requested as per paragraph (b) above, and should the party decide to arbitrate, written notification of intent to arbitrate must be provided to the other party not later than sixty (60) days after receipt of the decision or the action. All such written notifications shall be forwarded by registered mail.
- 18.05 Any decision not submitted to arbitration within the time limits referenced in Article 17.04 shall be final and binding upon the Company, the employee and the Union.
- 18.06 Within five (5) clear calendar days of the receipt of this notice, the parties shall confer and endeavour to name the person chosen to act as the single Arbitrator.
- 18.07 Should the parties fail within ten (10) clear calendar days to agree on a single Arbitrator, the Minister of Labour for Canada shall be requested by the parties, acting jointly, or by either party acting separately, to appoint an Arbitrator.

- 18.08 The Arbitrator shall convene a meeting of the parties, take relevant evidence and make every effort to complete the hearing of the case within thirty (30) days of his/her appointment and to issue a written decision to the parties within fifteen (15) days of the hearing.
- 18.09 The decision of the Arbitrator shall be final and binding upon the Company, the employees and the Union.
- 18.10 The fees and expenses of the Arbitrator shall be borne equally by each party.
- 18.11 The Arbitrator shall not, in the case of a grievance appeal, make any decision inconsistent with the provisions of this Agreement, nor shall he/she alter, modify or amend any part of this Agreement, but he/she shall have the authority to determine, except as limited by the Agreement, the compensation to which an aggrieved may be entitled.
- 18.12 In the case of disciplinary or discharge appeals, the Arbitrator may either uphold the Company's final decision, fully exonerate and reinstate the employee with pay for all time lost or render such intermediate decision as he/she considers just and equitable.
- 18.13 At the written request of either party, any matter may be submitted to an Arbitration Board for determination in accordance with the provisions of this Article. In this event, the formation of the Board will be in accordance with the following:
 - .01 The party electing an Arbitration Board in accordance with Article 18.13 shall notify the other party in writing within ten (10) clear calendar days after receipt of the decision or the action. This time limit will be extended up to sixty (60) clear calendar days upon the written request of either party.
 - .02 As soon as possible, but not more than ten (10) clear calendar days of the receipt of this notice, the parties shall confer and endeavour to name the persons chosen to act as members of the Arbitration Board. This Arbitration Board will be comprised of one Chairperson and two members.
 - .03 Should the representatives fail within ten (10) clear calendar days to agree on an Arbitration Board Chairperson, the Minister of Labour for Canada shall be requested by the two parties, acting jointly, or by either party acting separately, to appoint the Arbitration Board Chairperson.

- .04 The Arbitration Board shall meet, take relevant evidence and make every effort to complete the hearing of the case within thirty (30) days of the appointment of the Chairperson and to issue a written decision to the parties within fifteen (15) days of the hearing.
- .05 The decision of the majority is the decision of the Arbitration Board, but if there is no majority, the decision of the Chairperson governs and, in either case, the decision shall be final and binding upon the Company, the employees and the Union.
- .06 The fees and expenses of the members shall be borne by each party. The party requesting the Arbitration Board shall pay for the fees and expenses of the Chairperson of the Board.
- .07 The Arbitration Board shall not in the case of a grievance appeal make any decision inconsistent with the provisions of this Agreement nor shall it alter, modify or amend any part of this Agreement, but shall have the authority to determine, except as limited by the Agreement, the compensation to which an aggrieved may be entitled.
- .08 In the case of disciplinary or discharge appeals, the Arbitration Board may either uphold the Company's final decision, fully exonerate and reinstate the employee with pay for all time lost or render such intermediate decision as it considers just and equitable.

ARTICLE 19 GENERAL PROVISIONS

- 19.01 **LETTER OF UNDERSTANDING** Any Letter of Understanding negotiated between the Company and Union shall be deemed to form a part of this Agreement as if it had been incorporated herein. A Letter of Understanding shall be identified by a heading and a number, and must be signed by representatives of both parties.
- 19.02 UNION MANAGEMENT HEADQUARTERS COMMITTEE It is recognized that meetings between the Company and the Union are essential to the maintenance of good employee-employer relations and the establishment of mutual confidence and trust.
 - .01 A Union-Management Headquarters Committee will be established to promote better communications, mutual respect and understanding between the Company and its employees. The work of this Committee shall not detract from the functioning of the recognized Local Grievance Committee.
 - .02 Meetings shall be held quarterly for the purpose of dealing with all outstanding grievances and other issues that have been processed to the Headquarters level of the Company.
 - .03 The dates of such meetings will be established by mutual agreement by November of the previous year, and decisions rendered at such meetings will be prepared and made available to all concerned.
 - .04 A minimum of two shop committee members must be in attendance for UMHQ meetings.

19.03 **SAFETY AND HEALTH COMMITTEES**

- .01 While the question of safety is of paramount importance to all personnel, Supervisors are specifically charged with the duty of initiating and monitoring all practices necessary to ensure the safety and health of employees as well as ensuring the safety of all equipment.
- .02 Supervisors must be especially vigilant regarding both unsafe work habits of employees and work conditions and are required to act on any report by an employee of an unsafe work habit or condition.

- .03 An employee who observes an unsafe condition or act that he/she cannot personally correct shall notify his/her Supervisor or refer it to his/her Steward who will advise the Supervisor. Where the employee or the Steward is not satisfied that the Supervisor has in a reasonable period of time effectively dealt with the situation, the matter shall be referred to the appropriate Safety and Health Committee.
- .04 Where the Company has, in accordance with the code, authorized the establishment of a Committee, it shall consist of a number of employees who exercise managerial functions and a number who do not; at least half of the members must be employees who do not exercise managerial functions and have been selected by the Union.
 - **NOTE:** Where a Committee has not been authorized, any Safety & Health item should be promptly dealt with on a local basis by a designated employee who exercises managerial functions and one who does not.
- .05 The number of Committee members will be determined at each location, but that number should be large enough to permit productive interaction while small enough to keep the committee manageable. The number of committee members should not in any case be less than four nor more than twelve.
- .06 The Committee member's term of office shall be two (2) years, but any member may be reappointed; the employee representatives on the committee shall be appointed by the Union.
- .07 A committee shall have two Co-Chairpersons of equal standing chosen from the members of the Committee, one being an employee representative selected by the employee representatives on the Committee and the other being a managerial representative selected by the managerial representatives on the Committee.
- .08 The Company will post the names and work locations of all the members of any committee it has established in a conspicuous place or places where they are likely to come to the attention of the employees the committee represents.

- .09 The powers and functions of the Committee(s) are:
 - (a) shall receive, consider and expeditiously dispose of complaints relating to the safety and health of the employees represented by the Committee;
 - (b) shall maintain records pertaining to disposition of complaints relating to the safety and health of employees represented by the Committee;
 - (c) shall cooperate with any occupational health service established to serve the work place;
 - (d) may establish and promote safety and health programs for the education of the employees represented by the Committee;
 - (e) shall participate in all inquiries and investigations pertaining to occupational safety and health, including such consultations as may be necessary with persons who are professionally or technically qualified to advise the Committee on those matters;
 - (f) may develop, establish and maintain programs, measures and procedures for the protection or improvement of the safety and health of employees;
 - (g) shall regularly monitor programs, measures and procedures related to the safety and health of the employees;
 - (h) shall ensure that adequate records are kept on work accidents, injuries and health hazards and shall regularly monitor data relating to those accidents, injuries and hazards;
 - (i) shall cooperate with safety officers;
 - (j) may request from an employer such information as the Committee considers necessary to identify existing or potential hazards with respect to materials, processes or equipment in the work place; and
 - (k) shall have full access to all Government and employer reports relating to the safety and health of the employees represented by the Committee but shall not have access to the medical records of any person except with the consent of that person.

Information received by such Committees shall be treated as privileged information for the specific use of the Committee for the item being discussed. Full access to such information will be provided to Safety Officers of Labour Canada.

- .10 Minutes of Committee meetings shall be prepared in a format acceptable to the Regional Director of Labour Canada. The minutes must be approved and signed by the Co-Chairpersons before they are released for distribution and posting.
- .11 The Co-Chairperson selected by the managerial representative on the Committee shall ensure that a copy of the minute(s) of each Committee meeting is:
 - (a) posted at all work places within the area for which the Committee is established; and
 - (b) is given to the Company, District Lodge 140 and the appropriate General Chairperson & Local Shop Committee for the area for which the Committee is established.
- .12 The Company shall send a copy of the minutes of each Committee meeting to the appropriate Regional Director of Labour Canada.
- .13 A Committee will meet at least monthly during regular working hours or on an urgent basis as a result of an emergency or other special circumstance. All meetings of the Committee shall be called by the Committee Co-Chairperson. A majority of the members of a Committee, at least half of whom are employees who do not exercise managerial functions, shall constitute a quorum.
- .14 A member of a Committee will be granted such time from his/her work as is necessary to attend meetings or to carry out any other functions assigned by the Committee Co-Chairperson. Any time spent attending a meeting or carrying out any approved functions as a member of the Committee shall be considered as time worked and covered by existing time recording procedures and the provisions of the Agreement.

NOTE: In the event that neither of the Co-Chairperson are available, a Safety and Health Committee member may discuss the circumstances surrounding a safety issue which he/she believes requires immediate attention, with the Supervisor involved.

- .15 No member of a Committee is personally liable for anything done by him/her in good faith while carrying out his/her role as a member of a Safety and Health Committee.
- .16 Subject to the foregoing a Committee may establish its own procedures, rules and regulations. Committees may not, however, change work rules or procedures, allocate or commit Company funds or personnel without express approval of the appropriate Management authority.
- .17 Matters not resolved by the Committee, may be referred to the Safety Officer of Labour Canada.
- .18 The Committee(s) will function within the spirit and intent of Part II of the Canada Labour Code, and consistent with the Corporate Guidelines, Safety & Health Committees, containing the terms of reference, structure and operating principles agreed to between the Company and the Union for the operation and administration of Safety and Health Committees.

19.04 HEALTH AND SAFETY OF VIDEO DISPLAY TERMINAL OPERATORS

- .01 An employee who furnishes the Company with a medical certificate attesting to her pregnancy and concerns that her working conditions, while operating a Video Display Terminal, Data Entry Terminal or any similar equipment may be physically dangerous to her unborn child, or to herself by reason of her pregnancy, may elect one of the following two (2) options:
 - (a) Request to be reassigned in the same classification level or to a lower classification level (with a corresponding reduction in pay).
 - (b) Request a personal leave of absence without pay in accordance with Article 11.01.

- .02 Where possible, the Company will assign the employee to an alternate position within five (5) working days of the request. If unable to accommodate the employee within the time limit the Company will notify the Union and the parties will meet without delay in an effort to resolve the matter.
- .03 In the event the Company is unable to accommodate the employee under Option (a), or in the event the employee does not accept the available position, Option (b) shall still be available to the employee.
- .04 Following termination of the maternity leave, the employee will be reinstated to her former position or a comparable position in her original classification level.
- .05 The Company will provide annual eye examinations on a voluntary basis to those employees who are required to operate on a full time basis a Video Display Terminal, Data Entry Terminal or any similar equipment.
- 19.05 **CORPORATE REORGANIZATION** In the event that the Company changes ownership, merges with another company or in any way changes its corporate identity, this Agreement will remain in full force and effect and the Union recognition now in effect and/or the certificate issued by the Canada Labour Relations Board then in existence shall not be affected in any way except as otherwise governed or directed by the Board. The Company further agrees to enter into negotiations with the Union relative to protection of employees' seniority and other conditions of this Agreement. Failing settlement, the provisions of the Canada Labour Code will apply.

The parties agree that in the event of a merger, amalgamation or acquisition involving an intermingling of employees, the joint position of the parties in any proceeding(s) involving the resolution of competing claims to seniority will be that preferential seniority provisions in any relevant Collective Agreement should be of no effect in establishing a merged seniority list.

19.06 **ORDERS IN WRITING**

.01 All orders to a permanent employee involving any change in location or assignment, promotion, demotion, dismissal, layoff, disciplinary action and leave of absence shall be stated in writing, copy of such orders being supplied to the shop committee.

- .02 Employees whose period of temporary-term employment is terminated will be given orders in writing covering such termination and a copy of such orders will be supplied to the local Union.
- 19.07 BULLETIN BOARD The Union shall have the privilege of posting notices of meetings on Company notice boards in all locations where Union members are employed.

19.08 **SEVERANCE PAY**

- .01 A permanent employee covered by this Agreement who has completed one (1) year of continuous service under this Agreement immediately prior to being laid-off through no fault or action of his/her own, including lay-off resulting from merger or geographical relocation, shall receive severance pay as provided in paragraph .02, subject to the limitations and conditions set forth herein, but he/she shall receive no severance pay if any one or more of the following conditions exist:
 - (a) He/She exercises his/her seniority in order to remain in the employ of the Company or accepts transfer.
 - (b) He/She accepts any other employment with the Company or refuses to accept a job in a work classification under this Agreement.
 - (c) He/She fails to exercise his/her seniority which would enable him/her to remain in the employ of the Company.
 - (d) The layoff is caused by an act of God, a national war emergency, revocation of the Company's operating certificates or certificate, or grounding of a substantial number of Company aircraft for reasons beyond the Company's control.
 - (e) The off-duty status results from a strike, lockout or picketing of the Company's premises.
 - (f) He/She is on leave of absence on the effective date of layoff. In the case of an employee on leave of absence due to illness on the date of layoff, these provisions will become effective on the date that he/she is able and reports for work following termination of such leave of absence.

- (g) His/Her service is terminated as a result of discipline, retirement, medical reasons or resignation other than as a direct result of, or during a layoff.
- .02 The amount of severance pay due under this Article shall be based on the length of actual straight time continuous service with the Company under this Agreement, and shall be computed on the basis of the employee's regular straight time weekly rate at time of layoff, as follows:

| If Employee Has Completed | Severance <u>Allowance</u> |
|--|-------------------------------|
| 1 to 3 years | 2 weeks |
| 3 years but less than 4 years of service | 3 weeks |
| 4 years but less than 5 years of service | 4 weeks |
| 5 years but less than 6 years of service | 5 weeks |
| 6 years but less than 7 years of service | 6 weeks |
| 7 years but less than 8 years of service | 7 weeks |
| 8 years but less than 9 years of service | 8 weeks |
| 9 years but less than 10 years of service | 9 weeks |
| 10 years but less than 11 years of service | 10 weeks |
| 11 years but less than 12 years of service | 11 weeks |
| 12 years but less than 13 years of service | 12 weeks |
| 13 years but less than 14 years of service | 13 weeks |
| 14 years but less than 15 years of service | 14 weeks |
| 15 years but less than 16 years of service | 15 weeks |
| 16 years but less than 17 years of service | 16 weeks |
| 17 years but less than 18 years of service | 17 weeks |
| 18 years but less than 19 years of service | 18 weeks |
| 19 years but less than 20 years of service | 19 weeks |
| 20 years and thereafter | 20 weeks |

- .03 The employee eligible for severance pay shall receive such pay starting at the time of layoff, and payments for the amount due shall be at regular pay periods and continue until all severance pay credit is used, except that in no event shall any such pay be due after the effective date of recall or acceptance of other employment, in the Company.
- .04 In the event that a laid off employee is recalled or obtains other employment with the Company without having used all his/ her severance pay, the unused time will be credited to his/her account; however, service for additional severance pay credits will only be accumulated from his/her date of recall to the position from which he/she was laid off.

19.09 **DISCRIMINATION AND HARASSMENT**

.01 General:

Employees are entitled to work in an environment free of discrimination and harassment. Harassment is prohibited under the Canadian Human Rights Act and sexual harassment is prohibited under the Canada Labour Code. Discrimination and harassment deprive employees of dignity and respect and are detrimental to a healthy work environment.

.02 **Definitions**:

Discrimination and Harassment: Any conduct, comment or gesture, either overt or subtle, that is likely to be offensive to an individual and can be related to any of the ten (10) grounds of discrimination prohibited by the Canadian Human Rights Act: race, religion, sex, national or ethnic origin, marital status, family status, colour, age, disability, or a pardoned conviction.

Sexual Harassment: means any conduct, comment, gesture, contact of a sexual nature:

- (a) that is likely to cause offence or humiliation to any employee; or
- (b) that might, on reasonable grounds, be perceived by that employee as placing a condition of a sexual nature on employment or any opportunity for training or promotion.

.03 Rights of Employee

Every employee is entitled to employment free of discrimination and harassment.

.04 Responsibility of the Company

- (a) The Company shall make every reasonable effort to ensure that no employee is subjected to discrimination and/or harassment.
- (b) The Company will take appropriate disciplinary action in respect of an employee who subjects any other employee to discrimination and/or harassment.

.05 Complaints of Sexual Harassment

(a) An employee who believes he/she has been sexually harassed may initiate a complaint and address it to the Harassment Office.

> Harassment Office 7373. Cote Vertu West YUL 1264 Dorval (Quebec) H4Y 1H4

Fax: (514) 422-0255

(b) The Company will not disclose the name of the complainant or the circumstances related to the complaint to any person except where disclosure is necessary for the purposes of investigating the complaint or taking disciplinary measures in relation thereto.

19.10 OFF-DUTY STATUS

- .01 The Union acknowledges the Company's right to place employees on "off-duty status without pay" under circumstances where the Company discontinues its revenue operations due to an Act of God, national war emergency, revocation of the Company's operation certificates or certificate, strike, lockout or picketing of the Company's premises, grounding of a substantial number of Company aircraft or other circumstances over which the Company has no control.
- .02 The General Chairperson will be informed of the Company's intention to place employees on "off-duty status without pay" and the general handling of employees covered by the Agreement will be reviewed. At each location where employees are affected, local Union representatives will be advised of detailed handling.
- .03 Employees will be given a minimum of twenty-four (24) hours notice of intended action before being placed on "off-duty status without pay". Where such notice is verbal it will be subsequently confirmed in writing. In any event, "off-duty status without pay" will not commence until twenty-four (24) hours after cessation of service.

- .04 Where employees are retained or returned to duty to perform required work, senior qualified employees shall be assigned on the basis of classification seniority. Exceptions may be made where special skills or job continuity is required. In cases where it is decided to carry on scheduled training programs, those employees already involved shall be retained.
- .05 The Company will not discriminate against Union Members with respect to clerical employees working in close relationship to employees covered by the Collective Agreement. This provision has no application to managerial, supervisory or confidential personnel in matters relating to labour relations.
- .06 Where employees covered by this Agreement are placed on "off- duty status without pay" other employees will not perform work that is normally done by employees of the bargaining unit.
- .07 No overtime will be worked in a classification while employees are on "off-duty status" in that classification.

19.11 EXPENSES

Expenses payable to personnel for work and/or training assignments out-of-town are summarized here for the information of personnel covered by this Agreement. These rates are applicable for such assignments for a maximum period of sixty (60) days.

.01 En route to and from assignment -

Hotel and other actual and reasonable costs where encountered. Bus or taxi fare may also be claimed on the basis of actual and reasonable costs involved, including arrival and departure at the point of assignment as well as at home.

.02 At point of assignment -

Hotel plus a per diem allowance of sixty-five dollars (\$65) for all other expenses.

- .03 The per diem is primarily applicable within Canada and the Company will continue to establish an appropriate rate for outside Canada as required. In any event the amount will not be less than the Canadian per diem.
- .04 Single room accommodation in hotels designated by the Company will be made available.

- .05 Daily transportation is not claimable unless special authorization is first obtained locally. However, any transportation or allowance provided regularly for local employees will be made available.
- .06 Detailed expense accounts will be submitted in accordance with Company regulations.

19.12 **TECHNOLOGICAL CHANGE**

- .01 Where a technological change impacts on the job security and conditions of employment of employees, the Company is committed to employment security within the Collective Agreement for all employees who may be so affected.
- .02 Technological change means the introduction of equipment or material, different in nature, type or quantity from that previously utilized and/or to the manner in which work is carried on related to the introduction of such equipment.
- .03 (a) Where the Company proposes to effect a technological change that is likely to affect the terms and conditions or security of employment the Company shall give notice to the Union at Management/Union Headquarters level not less than one hundred and twenty (120) days prior to the date on which the technological change is to be effected.
 - (b) The notice referred to in (a) above shall be in writing and shall state:
 - (i) the nature of the technological change;
 - (ii) the date upon which the employer proposes to effect the technological change;
 - (iii) the approximate number and type of employees likely to be affected by the technological change;
 - (iv) the effect that the technological change is likely to have on the terms and conditions or security of employment of the employees affected.
 - (v) the Company's plan to minimize the impact of the technological change on the employees affected.
- .04 The Company shall provide the members of the Management/Union Headquarters Committee with materials pertaining to technological change which may be required to ensure that the fullest discussion on such matters as retraining, change of work methods, reorganization of work, change to the method of organization, etc., will take place in an effort to implement change with the least possible disruption and with the maximum possible benefits to the Company and employees.

19.13 **DOMESTIC VIOLENCE**

The Company agrees to recognize that employees sometimes face situations of violence or abuse in their personal life that may affect their attendance or performance at work. For that reason, the Company and the Union agree, when there is adequate verification from a recognized professional (i.e., doctor, lawyer, registered counsellor), an employee who is in an abusive or violent situation will not be subjected to discipline if the absence can be linked to the abusive or violent situation. Absences which are not covered by sick leave or disability insurance will be granted as absent with permission without pay.

19.14 **SUB-CONTRACTING**

Subcontracting will normally only be resorted to in situations such as the following:

- a) Where the nature or volume of the work is such that undesirable fluctuations in employment would automatically result.
- b) Where the nature or volume of the work is such that it does not justify the capital or operating expenditure involved.
- c) To meet an emergency condition.

The parties agree to establish a joint committee for the purpose of reviewing all future significant sub-contracts except those identified in "c)" above prior to any decision being made to contract out. The Company agrees to share with the Union the cost-benefit analysis done in connection with any such potential sub-contract and to provide the Union with the opportunity to present submissions in support of retaining the work within the bargaining unit.

The Company further agrees that every effort will be made to provide advice of the intent to sub-contract a minimum of ninety (90) days prior to any sub-contract being let to provide sufficient time for the aforementioned processes to be completed.

Should the sub-contracting of work result in a staff reduction L.O.U. #7 will apply.

Notwithstanding the above, for the term of this collective agreement the Company agrees that the introduction of a sub-contract will not result directly in the loss of employment of any permanent employees employed within the bargaining unit as of April 1, 2016 in classifications affected by the sub-contract, except when justified by extraordinary circumstances.

Should a dispute arise concerning the justifiable extraordinary circumstances, as outlined above, the parties agree to refer the matter to arbitration on an expedited basis, for a final and binding resolution.

Should the Union decide to grieve an alleged violation of the Collective Agreement in respect of any future sub-contract, such grievance may be filed at the Third Level and processed to Arbitration in an "expedited" fashion.

ARTICLE 20 DURATION OF AGREEMENT

20.01 This agreement is effective April 1, 2016 except as otherwise provided herein and shall continue in full force and effect until March 31, 2019 and shall be subject to variation by mutual agreement between the parties.

The amendments to this Agreement agreed to in the Memorandum of Agreement of May 19, 2016, are effective as of the first (1st) pay period following the date of ratification or as otherwise provided in the Memorandum of Agreement and its appendices, and shall not have retroactive effect except as indicated.

This Agreement will renew itself in accordance with the Memorandum of Agreement of May 19, 2016, which Memorandum is incorporated by reference into the present Collective Agreement to the extent it is applicable.

20.02 Letters of Understanding Nos. 2, 3, 4, 5, 7, 8, 10, 11, 13, 14, 15 and 18 and amended Letters of Understanding Nos. 1, 12, and 17 remain effective at the date of signing of the Agreement.

IN WITNESS WHEREOF, the parties hereto have signed this agreement this 19th day of May, 2016.

For Air Canada

For IAMAW

John Beveridge

Director, Labour Relations

Denis Boucher

Manager, Labour Relations

Effie Taylor

Advisor, Labour Relations

Patricia McCallum

Director, Finance Branch

Keith Aiken

General Chairperson, District Lodge 140

Robert Croteau

General Chairperson, District Lodge 140

Peter Greenberg

Special Representative, Grand Lodge

Carol Douglas

Member, Negotiating Committee

Brenda Backé

Member, Negotiating Committee

Sandy Casale

Member, Negotiating Committee

Roel de los Santos Member, Negotiating Committee

Beverley Watson Member, Negotiating Committee

LETTER OF UNDERSTANDING NO. 1 - GROUP INSURANCES

All IAM – Finance represented employees hired prior to May 24, 2016 are eligible to the benefits outlined below:

L1.01 **GROUP LIFE INSURANCE**

The Company will pay the full cost of the Group Life Insurance premiums up to a maximum coverage of \$50,000. Coverage in excess of \$50,000 will be shared on a 50/50 basis. The level of coverage will be two and one-half times the basic annual salary up to a maximum of \$60,000. The maximum level of coverage upon retirement will continue to be one-quarter of the amount of coverage being paid for by the Company up to a maximum of \$10,000.

L1.02 GROUP DISABILITY INCOME PLAN

The Company will pay the full cost of the Group Disability Income Insurance premiums.

L1.03 SUPPLEMENTAL HEALTH PLAN

The Company will pay the full cost of the Supplementary Health Insurance premiums (Plan II).

Effective May 24, 2016 the lifetime maximum under the Supplemental Health Plan increased twenty thousand (\$20,000) to fifty thousand dollars (\$50,000.00) per eligible dependent.

The annual reinstatement increased from one thousand (\$1,000) to two thousand dollars (\$2,000.00).

L1.04 GROUP DENTAL INSURANCE

The Company will pay the full cost of the Group Dental Insurance premiums.

Effective May 24, 2016 the annual dental maximum is one thousand seven hundred and fifty dollars (\$1,750.00) per calendar year per employee and for each of his eligible dependents. The lifetime maximum benefit for Orthodontic services, for eligible dependent children under twenty-one (21) years of age, is two thousand five hundred dollars (\$2,500.00).

L1.05 VISION CARE PLAN

The Company will pay the full cost of the Vision Care Plan premiums.

Effective May 24, 2016 the Vision Care benefit is increased to \$250 every twenty-four (24) consecutive months per covered person from last date of purchase. If this benefit is claimed no other laser eye surgery will be eligible for reimbursement until after the 24 month period has elapsed.

\$600 per person every 60 consecutive months for laser eye surgery. If this benefit is claimed no other vision care (glasses/contact lenses) coverage will be eligible for reimbursement until after the 60 month period has elapsed.

L1.06 ACCIDENTAL DEATH, DISMEMBERMENT AND LOSS OF USE INSURANCE

The Company will pay the full cost of the Accidental Death, Dismemberment and Loss of Use Insurance for the principal sum of \$25,000

L1.07 The Company shall be the sole policyholder and administrator of the abovementioned insurance plans.

L.1.08 Paramedical Services

- Effective May 24, 2016, the Company will provide coverage for massage therapy, in accordance with the Plan, to a maximum of fifty dollars (\$50.00) per visit and a maximum of four hundred dollars (\$400.00) per person per calendar year or eight hundred dollars (\$800.00) per family per year. Medical note required.
- All other Paramedical services remain unchanged

L.1.09 Chiropractic services

• Effective May 24, 2016, the Company will provide coverage for chiropractic services, in accordance with the Plan, to a maximum of fifty dollars (\$50.00) per visit and a maximum of five hundred dollars (\$500.00) per person per calendar year or one thousand dollars (\$1000.00) per family per year.

NOTE: Any IAMAW Finance employee hired on or after May 24, 2016 will automatically be enrolled into the BetterFit Benefit Program (Flex).

Signed this 19th day of May, 2016.

| ON BEHALF OF AIR CANADA | ON BEHALF OF INTERNATIONAL ASSOCIATION OF MACHINISTS & AEROSPACE WORKERS |
|--|--|
| Denis Boucher | Keith Aiken |
| Manager, Labour Relations Chairperson, Neg. Committee | General Chairperson D/L 140 Chairperson, Negotiating Committee |
| Effie Taylor | Robert Croteau |
| Labour Relations, Advisor | General Chairperson, District Lodge 140 |
| Patricia McCallum | |
| Director, Passenger Revenue Accounting | |

LETTER OF UNDERSTANDING NO. 2

The Company is aware of the Union's concern relative to the use of Supervisors primarily to reduce the number of employees covered by the Agreement. While some of the work historically performed by Supervisors is indeed similar to that of the employees, the parties recognize that it is not realistic to exclude supervisors from performing these duties altogether.

However, the Company agrees that it will not increase the number of supervisors for the primary purpose of reducing the number of employees, therefore, subject to the requirements of ensuring proper supervision, the Company will make every reasonable effort to assign such work to employees covered by the Agreement.

More specifically, it is agreed that supervisors will not be used on an overtime basis to perform work normally assigned to employees covered by this Agreement.

&

Signed this 20th day of April, 1977.

| ON BEHALF OF AIR CANADA | ON BEHALF OF INTERNATIONA ASSOCIATION OF MACHINISTS AEROSPACE WORKERS | |
|---|---|--|
| D. F. Atkinson | M. Pitchford | |
| For Vice President, Finance | President & Directing General Chairperson, District Lodge 140 | |
| N.A. Radford | C.M. Edmonds | |
| For Assistant Vice President - Labour Relations | President, Local Lodge 2603 | |
| G.H. Clifford | J. Kalyniuk | |
| Witness | Witness | |

LETTER OF UNDERSTANDING NO. 3 - SELECTION PROCESS FOR SENIOR FINANCE AGENT

- L3.01 When the Company declares a permanent vacancy in Senior Finance Agent classification, the vacancy will be advertised by means of a Position Vacancy Advice to all employees within the Branch who are covered by this Agreement.
- L3.02 The Position Vacancy Advice will contain the following information:
 - (a) description of the position
 - (b) rate of pay
 - (c) qualifications desired
 - (d) closing date of the Position Vacancy Advice
- L3.03 Applications will be sent in accordance with the Remarks Section of the Position Vacancy Advice for finalizing the selection process specified in L3.04, 3.05 and 3.06.
- L3.04 Suitable applicants, judged on the basis of qualifications and experience, will be selected for consideration. A letter will be sent to all applicants who were not considered among the most suitable in all respects for the position.
- L3.05 The selection procedure will then consist of:
 - (a) interviews with the applicants considered suitable
 - (b) aptitude/technical tests, where required, to be conducted and/or monitored by the Training and Development Section
 - (c) assessments by the employees' Supervisor(s) noting;
 - (i)ability/performance on the job
 - (ii)ability to work with and for other people
- L3.06 The selection will be made by one or more of the Winnipeg Finance Senior Management and the Labour Relations Representative Finance, Winnipeg Finance Division, taking into consideration the following points:
 - (a) a minimum of two (2) years in Winnipeg Finance,
 - (b) a reasonable knowledge of technical aspects of the section that has the vacancy,
 - (c) Supervisor(s) assessment(s),
 - (d) ability to lead and direct the work of subordinates,
 - (e) seniority.
 - (f) results of tests.

- L3.07 Selection will be made within thirty (30) calendar days of the closing date of the Position Vacancy Advice. This time limit may be extended by mutual agreement between the Company and the Union.
- L3.08 A letter will be sent to the unsuccessful candidates advising them of the outcome of the competition.

The above procedure will become effective immediately.

Note: Any revisions will be reflected in the book of reference (BOR)

Signed this 1st day of July, 2009.

| ON BEHALF OF AIR CANADA | ON BEHALF OF INTERNATIONAL ASSOCIATION OF MACHINISTS & AEROSPACE WORKERS |
|--|--|
| Denis Boucher | Tony Didoshak |
| Manager, Labour Relations Chairperson, Neg. Committee | Chairperson, Negotiating Committee |
| Kevin Pavelack | Mike Ambler |
| Director, Labour Relations | General Chairperson, District Lodge 140 |
| Patricia McCallum | Monique Edwards |
| Manager, Finance Branch | Co-Chairperson, Negotiating Committee |
| | Sandra Patterson |
| | Member, Negotiating Committee Brenda Backé |
| | Member, Negotiating Committee Jackie Brennen |
| | Member, Negotiating Committee Mary Douglas |
| | Member, Negotiating Committee |

LETTER OF UNDERSTANDING NO. 4 - GRIEVANCE AND DISCIPLINE APPEAL LEVELS

| FINANCE BRANCH WINNIPEG | | | |
|-------------------------|---|---|------------|
| GRIEVANCE | UNION | MANAGEMENT | DISCIPLINE |
| THIRD | COMMITTEE OF GENERAL CHAIRPERSONS | DIRECTOR, LABOUR RELATIONS - OR DESIGNATED | THIRD |
| SECOND | SHOP COMMITTEE | LABOUR RELATIONS REPRESENTATIVE - FINANCE, OR DESIGNATED REPRESENTATIVE | SECOND |
| FIRST | SHOP STEWARD | MANAGER | |

NOTE 1: Appeals to discharge decisions will be handled as promptly as possible and, wherever practical, at the location concerned. These appeals, as well as all disciplinary appeals, will commence at the Second Level.

Where it is considered desirable by the Branch, appeals to discharge decisions may be handled by combining Second and Third Levels.

NOTE 2: The hearing of appeals by the Management levels may be designated but, in such cases, the designates' decision becomes the final decision for that level of appeals procedure.

Signed this 1st day of July, 2009.

ON BEHALF OF AIR CANADA

ON BEHALF OF INTERNATIONAL ASSOCIATION OF MACHINISTS & AEROSPACE WORKERS

Member, Negotiating Committee

| Denis Boucher | Tony Didoshak |
|--|---|
| Manager, Labour Relations Chairperson, Neg. Committee | Chairperson, Negotiating Committee |
| Kevin Pavelack | Mike Ambler |
| Director, Labour Relations | General Chairperson, District Lodge 140 |
| Patricia McCallum | Monique Edwards |
| Manager, Finance Branch | Co-Chairperson, Negotiating Committee |
| | Sandra Patterson |
| | Member, Negotiating Committee Brenda Backé |
| | Member, Negotiating Committee Jackie Brennen |
| | Member, Negotiating Committee Mary Douglas |

LETTER OF UNDERSTANDING NO. 5 - EMPLOYEE PARTICIPATION

Following discussions it was recognized by the parties that, it is essential for the Company, the Union, and the employees to continually strive for a viable and economic operation which will contribute to future growth while maintaining a competitive stance.

Combined efforts towards achieving and sustaining efficiency and economy of operations will provide, to the fullest extent possible, continued employment.

Therefore, there is a constant need to derive the full benefits of changes in technology, optimum utilization of manpower, and to avoid inflexible lines of work jurisdiction, outmoded procedures and inefficiencies, with their inherent costs.

In support of the above, it is essential that employees, individually and collectively, be afforded the opportunity to present their views with respect to methods of achieving efficiency and economy of operation. It is also recognized that the "continuation of employment under conditions of reasonable hours, compensation and working conditions" must also be considered as an integral part of the overall objectives when arriving at a satisfactory arrangement to cover the work requirements.

Signed this 8th day of February 1985.

| ON BEHALF OF AIR CANADA | ON BEHALF OF INTERNATIONAL ASSOCIATION OF MACHINISTS & AEROSPACE WORKERS |
|--|--|
| J.J. Nosko | C.E. Bremner |
| Director, Labour Relations | General Chairperson, District Lodge 140 |
| W.J. Brooks | J. Kalyniuk |
| General Manager, Finance - Winnipeg | Member, Negotiating Committee |
| G.H. Thorvaldson | S. Kit |
| Member, Negotiating Committee | Member, Negotiating Committee |

LETTER OF UNDERSTANDING NO. 6 - INTENTIONALLY LEFT BLANK

LETTER OF UNDERSTANDING NO. 7 - STAFF REDUCTIONS

During the 2012 round of negotiations, it was agreed that in the event a staff reduction becomes necessary during the life of this Agreement; the Company agrees to make any or all of the following: the Deferred Payment Leave Plan, and Long Term Leave of Absence Program available on a voluntary basis to mitigate the lay-off.

The Company also agrees to meet with the Union for the purpose of discussing voluntary severance options, or other means mutually agreeable to the parties in an effort to further mitigate the lay-off.

The company agrees, subject to operational requirement, to make the Job Sharing Program available regardless of a requirement to mitigate surplus.

Note: The details of the above programs are available in the book of reference

Signed September 28, 2012 in Montreal, Quebec, Canada

| For Air Canada | For IAMAW |
|----------------------------|---|
| John Beveridge | Keith Aiken |
| Director, Labour Relations | General Chairperson, District Lodge 140 |
| | Tony Didoshak |
| | General Chairperson, District Lodge 140 |

LETTER OF UNDERSTANDING NO. 8 - PENSION AGREEMENT

During the 1999 contract negotiations, the Company and the Union agreed to have the rules of the Air Canada Pension Plan - Canada, as it relates to an "IAMAW employee", in the Winnipeg Finance Branch amended to provide the following effective for retirements, terminations of service or deaths in service occurring after November 28, 1999.

IMPROVED BENEFIT FORMULA:

The rules of the Air Canada Pension Plan will be amended to provide an "IAMAW employee" with a benefit formula that will be increased from 1.5%/2% to 1.75%/2% in respect of allowable service after January 1, 1966. All sections of the plan text wherever reference is made to 1.5% should be amended by replacing 1.5% by 1.75%. These are sections 6.1 dealing with normal retirement pension, section 6.3 dealing with disability retirement pension and section 7.1 dealing with the higher pension to age 65 option. In section 7.1 a), the reference to 1/2% should also be replaced by 1/4%.

INCREASED EMPLOYEE CONTRIBUTIONS:

Employee contributions under section 4.1 of the rules of the Air Canada Pension Plan - Canada, will be increased to 5.25% on his pensionable earnings up to his/her year's maximum pensionable earnings and 6% on that part of his/her compensation in excess thereof. This contribution rate will be used as a basis for the recognition of any period of allowable service applied for by the employee on or after November 28, 1999.

EARLY RETIREMENT:

The rules of the Air Canada Pension Plan - Canada will be amended effective November 28, 1999, so that an eligible employee covered by the IAMAW Finance Collective Agreement may retire with an unreduced early pension provided she/he is at least fifty-five (55) years of age.

Effective with the month following ratification of the Collective Agreement, the Pension Plan portability option for the eligible transfer value will remain at forty-seven (47) for eligible employees for a further period of two (2) calendar years.

JOINT PENSION PLAN REVIEW:

Air Canada and the IAMAW agree to enter into discussions through the existing Air Canada/IAMAW Pension Committee, during the life of this Collective Agreement to review and investigate improvements and/or changes to the plan, cost issues related to such improvements and/or changes, and a plan to deal with long-term pension issues and the viability of the Pension Plan.

Signed this 29th day of September 1999

| ON BEHALF OF AIR CANADA | ON BEHALF OF INTERNATIONAL ASSOCIATION OF MACHINISTS & AEROSPACE WORKERS |
|---|--|
| T.W. Raby | J. Coller |
| Director, Labour Relations - Technical Services | General Chairperson, District Lodge 140 |

LETTER OF UNDERSTANDING NO. 9 - INTENTIONALLY LEFT BLANK

LETTER OF UNDERSTANDING NO. 10 - SICK LEAVE

- .01 Discussions during the 1988 round of negotiations have resulted in agreement that employees covered by the Collective Agreement will be exempted from that portion of the Company Sick Leave Plan dealing with "eligibility for recommendation of sick leave" outlined in point .01 of Publication 707, Chapter 5, Page 6, sub-section 2.
- .02 Sick leave will be allowed in accordance with provisions in Company Regulations Manual.
- .03 This will confirm that effective July 1st, 2003 the accumulation of sick bank days will be changed from one (1) day per month to one (1) day every two (2) months.

The parties will meet to discuss methods in reducing absenteeism to levels identified in the Corporate objectives.

Note: Backfill of Sick Leaves

An employee returning from a sick leave of 90 days or greater shall be returned to his/her former position or to a comparable position in the same classification subject to Article 10. Operational backfill may result in an employee returning from leave being assigned to a new position and/or section in the same classification.

.04 ADDENDUM TO SICK LEAVE POLICY

During the 2009 negotiations have resulted in changes to the Sick Leave Plan applicable to IAMAW Finance members covered by the Collective Agreement.

For IAM&AW members who exceed three (3) occasions during an eighteen (18) month period the following program will apply.

| ACCUMULATED | Fourth occurrence After the employee has three (3) occurrences in an eighteen (18) months period. | Fifth | Sixth | Seven | Subsequent |
|--|--|--|--|--|--|
| SERVICE | | Occurrence | Occurrence | Occurrence | Occurrences |
| a) 6 – 36 months b) 3 – 5 years c) 5 years or more | 3 working days2 working days1 working day | 3 working days 2 working days 2 working days | 3 working days 3 working days 3 working days | 4 working days 4 working days 4 working days | 5 working days 5 working days 5 working days |

ON BEHALF OF INTERNATIONAL

Note 1: This does not include absences due to workplace injury, GDIP or chronic illness.

Signed this 28 September, 2012 in Montreal, Quebec, Canada

ON BEHALF OF AIR CANADA

| | ASSOCIATION OF MACHINISTS & AEROSPACE WORKERS |
|----------------------------|---|
| John Beveridge | Tony Didoshak |
| Director, Labour Relations | General Chairperson, District Lodge 140 |
| Patricia McCallum | Keith Aiken |
| Manager, Finance Branch | General Chairperson, District Lodge 140 |
| Myrna Adams | |
| Manager, Finance Branch | _ |

LETTER OF UNDERSTANDING NO. 11 - CORPORATE RESTRUCTURING / SUBCONTRACTING

The Letter of Understanding No. 11 dated September 29, 1999, is hereby repealed and replaced by the following:

The Company agrees to maintain a Finance Branch operation in Winnipeg and the employees covered by this Agreement will continue to perform the type of work customarily performed at this location by these employees.

The Company retains the ability to contract out, as specified in Article 19.14 of the Collective Agreement, any of the above-referenced work and to proceed to layoffs as may be operationally required. However, should subcontracting result in staff reductions, the provisions of Articles 10.09 and 10.10 will apply.

Signed this 29th day of May, 2003

FOR AIR CANADA

FOR IAMAW

Kevin P. Smith
Director, Labour Relations
- Technical Service

J. Coller

Steve Beisswanger

Manager, Labour Relations
- Technical Service

Pete Tilley

Jack McLean General Manager, Finance

LETTER OF UNDERSTANDING NO. 12 - EDUCATION TIME OFF AND FINANCIAL ASSISTANCE

Prior to enrolling in any course employees must complete ACF 804 and submit this form to their Manager for review and approval. Employee's respective Branch VP must also approve this form. If upfront payment is applicable, the fee/s will be paid by the employee and then submitted for reimbursement by submitting all documentation to YWG Finance VP Executive Assistant. All final marks are to be provided to YWG Finance VP Executive Assistant upon completion of course.

The following is applicable for first time attendance only:

Note: Employees participating in a job sharing program will have the time off indicated reduced by the amount of time not at the workplace (e.g.: job share 50%)

A) Courses: CPA: Introductory Financial Accounting

CPA: Intermediate Financial Reporting I

Eligibility: All Finance Agents

Financial

Assistance: 100% paid up-front

Study Time Off: 6 hours study time, on Company premises, for each

lecture (maximum of 10 lectures) with pay;

2 hours off on day of each lecture (maximum of 10

lectures) with pay.

Final Exam: Full day off with pay (Saturday or Sunday exam day off is on

preceding Friday)

NOTE: In programs involving mid-term exams, the mid-term

exam is considered as a lecture day.

*No substitutions to courses listed above in A)

B) Courses: Any three (3) additional CPA courses

Eligibility: All Finance Agents

Financial

Assistance: 100% paid up-front

Study Time Off: 2 hours off on Company premises on day of each

lecture (maximum of 10 lectures) with pay.

Final Exam Time Off:

Morning exam: 4 hours off with pay Afternoon exam: 8 hours off with pay

Evening exam: 4 hours off with pay at end of shift

(evening defined as exam starting after

15:00)

Saturday or Sunday exam: 4 hours off with pay on preceding Friday afternoon.

<u>NOTE</u>: In programs involving mid-term exams, the mid-term exam is considered as a lecture day.

C) Courses: Any additional CPA courses

Eligibility: All Finance Agents

Financial

Assistance: 100% upon successful completion

Final Exam Time Off:

Morning exam: 4 hours off with pay 8 hours off with pay

Evening exam: 4 hours off with pay at end of shift (evening

defined as exam starting time after 15:00)

Saturday or Sunday exam: 4 hours off with pay on preceding Friday afternoon.

Note: if midterm exam applies, it is considered as a lecture day

Study Time Off: Not Applicable

D) Other courses not within CPA program are in accordance with Company Regulations:

Eligibility i) and ii): All Finance Agents

Financial Assistance:

i) "Job Required" ... 100% upon successful completion

This refers to courses and programs that employees take at the request of the Company, i.e., are Company-initiated and will enable individuals to reach/maintain skill or knowledge levels that they require in order to perform their duties as outlined in their current position.

When the course(s) for which reimbursement is requested is/are part of a 'program' of studies (certificate, diploma or degree) it is the job-relatedness of the program that should be assessed.

ii) "Developmental" ... 50% upon successful completion

This refers to courses and programs that will enable individuals to develop skills and knowledge that are different than, or over and above those required in their current position, and that are related to future employment opportunities within Air Canada.

Study Time Off: Not Applicable

Final Exam Time Off:

Morning Exam: 4 hours off with pay Afternoon Exam: 8 hours off with pay

Evening Exam: 4 hours off with pay (evening defined as

exam starting time after 15:00)

Saturday or Sunday exam: 4 hours off with pay on preceding Friday afternoon.

<u>NOTE</u>: In programs involving mid-term exams, the mid-term exam is considered as a lecture day.

Depending on the requirements of the employee, and subject to Management's discretion, the time off provided for in Sections A and B may be distributed differently providing the total time granted does not exceed that normally allowed. Example: In cases where there are two (2) lectures per week for ten (10) weeks, the employee may be allowed one (1) hour off per day of lecture.

Any time off between 4 to 6 hours includes all breaks and meal periods Any time off of 8 hours includes all breaks and meal periods. Costs associated with the first re-write of exams, related to Items A and B above, will be reimbursed by the Company.

Revision signed September 15, 2021 in Montreal, Quebec, Canada

FOR TRANSPORTATION DISTRICT 140 AIR CANADA John Beveridge Kevin Timms Senior Director, Labour Relations General Chairperson - Alberta & NWT and Chairperson of Negotiations Committee Livia Almeida Jordan Strang Local Chairperson – Winnipeg Finance and Resource & Operational Planning Manager, Finance **Negotiations Committee Member** Chloé Dugas-Angrignon Denise Sargeant Manager, Labour Relations Negotiations Committee Member Daxesh Patel Negotiations Committee Member Mylene Deciar Negotiations Committee Member

LETTER OF UNDERSTANDING NO. 13 - BILINGUAL POSITIONS

In the 2012 round of collective bargaining the parties recognized the need to designate some positions as bilingual to support the business requirements. It is agreed that the Company will maintain the designation of up to14 Bilingual Positions.

The grid below represents the current designation of the fourteen (14) positions. If the Company identifies a need to either increase or redistribute the bilingual positions; the parties shall meet locally and agree upon the process.

| Sections | |
|--|----|
| Cargo Accounting & Receivables | 1 |
| Accounts Receivable | 1 |
| Payrolls | 1 |
| Sales and Refund Accounting & Revenue Protection | 3 |
| Chargeback Processing | 2 |
| Refund Services | 6 |
| TOTAL | 14 |

Note: An employee holding a bilingual position will not be disadvantaged in the transfer process and will not be held back for more than ninety (90) days.

Signed September 28, 2012 in Montreal, Quebec, Canada

Revised September 15, 2021

| For Air Canada | For IAMAW |
|---|---|
| John Beveridge | Tony Didoshak |
| Director, Labour Relations Chairperson, Neg. Committee | General Chairperson, District Lodge 140 |
| | Keith Aiken |
| | General Chairperson, District Lodge 140 |

LETTER OF UNDERSTANDING NO. 14 - JOB SHARING

During the 2011 round of negotiations, the parties agreed that the current practice of allowing job sharing for employees would not be contingent on the requirement to mitigate a surplus.

The authorization of a job share will be subject to operational requirements.

Signed September 28, 2012 in Montreal, Quebec, Canada

| For Air Canada | <u>For IAMAW</u> |
|----------------------------|--|
| John Beveridge | Tony Didoshak General Chairperson, District Lodge 140 |
| | Keith Aiken |
| Director, Labour Relations | |

LETTER OF UNDERSTANDING NO. 15 - ACTING / PERMANENT FINANCE SPECIALIST

During the 2009 round of negotiations, the parties agreed to include paragraph .5 of the June 13, 2000 Memorandum of Agreement into the Collective Agreement.

The maximum number of permanent Finance Specialists will be twenty-five (25).

Maximum number of temporary Finance Specialists will be fifteen (15) employees at any one time assigned to special projects. This number of employees will be reviewed periodically.

Signed this 1st day of July 2009

Revision signed September 15, 2021

| AIR CANADA | FOR TRANSPORTATION DISTRICT 140 |
|--|---|
| John Beveridge Senior Director, Labour Relations | Kevin Timms General Chairperson – Alberta & NWT and Chairperson of Negotiations Committee |
| Livia Almeida Resource & Operational Planning Manager, Finance | Jordan Strang Local Chairperson – Winnipeg Finance and Negotiations Committee Member |
| Chloé Dugas-Angrignon Manager, Labour Relations | Denise Sargeant Negotiations Committee Member |
| | Daxesh Patel Negotiations Committee Member |
| | |

Mylene Deciar

Negotiations Committee Member

LETTER OF UNDERSTANDING NO. 16 - UNASSIGNED

LETTER OF UNDERSTANDING NO. 17 - UNION REPRESENTATIVE -TIME CLEARANCE PROTOCOL

Union representatives requesting time to deal with issues are required to obtain clearance from their Managers (or designate) and ensure their Lead is aware prior to performing union activities within their respective area's or elsewhere. The Union representative will request time clearance for union activities with as much advance notice as possible.

Under circumstances where the activity is in an area other than their own, they will obtain clearance from their manager (or designate) and the manager (or designate) in the other area prior to commencing such activity.

Union representatives shall duly record all time spent on union activities on the current days time sheet.

The Company commits to not unreasonably withholding the request for time for Union representatives; however the parties acknowledge that requests for time will only be granted when operationally feasible.

- L17.02 Time clearance requests for Shop Stewards, Shop Committees, Union time clearance for Local or District Lodge activities will not be unreasonably withheld.
- L17.03 Shop Stewards System
 - It is essential that all time consumed by Union Shop Stewards be recorded and charged to the appropriate Work Order Number. Therefore, Shop Stewards must obtain clearance from their Manager before performing Union activities within their respective work areas. Under circumstances where the activity is outside their own work areas, they will obtain clearance from the Manager in the other work area before commencing such activities.
 - 2) Shop Stewards must give a general description of the reason for their absence.
 - There must be a reasonable relationship between time spent on grievance investigation and grievance presentation. Any unreasonable ratio will be challenged, and the Steward(s) will be expected to account for his time within reason.

L17.04 Union Shop Committee

Union Shop Committee will be established for the Winnipeg Finance department:

- This Committee will be comprised of one (1) Full Time Chairperson. Forty (40) hours per week will be provided for the performance of their Union duties. An alternate member will be provided with time clearance to backfill the Chairperson when they take their weekly vacations. The selection of the alternate will be discussed locally to ensure that operational requirements are addressed.
- The Company will also provide time clearance for an alternate, at the discretion of the Union and subject to operational requirements, to attend UMHQ meetings

| For Air Canada | For IAMAW |
|----------------|-------------|
| Denis Boucher | Keith Aiken |
| Effie Tavlor | Rob Croteau |

LETTER OF UNDERSTANDING NO. 18 – PENSION MEMORANDUM OF AGREEMENT

Pension Memorandum of Agreement

Between:

Air Canada

- and -

The International Association of Machinists and Aerospace Workers and its District Lodge 140 ("IAMAW") (Finance Branch of Air Canada)

TERMS OF AGREEMENT

New IAMAW Plan

1. Air Canada agreed with IAMAW – TMOS that effective January 1, 2013 or such other date agreed to by the parties, the Air Canada Pension Plan will be split for IAMAW represented employees, former employees and retirees (including their surviving spouses and other beneficiaries) and whose collective bargaining agent is or for retirees and former employees was, the IAMAW, and transfer the pro-rata share of the assets, equal to the transferring members' solvency liability multiplied by the Air Canada Pension Plan's solvency ratio, to the Pension Plan for Air Canada IAMAW Employees Formerly Employed by Canadian Airlines International Ltd (the "Plan") which will be renamed the Air Canada IAMAW Pension Plan ("the New Plan"). Air Canada will continue to be the Administrator of the New Plan. The applicable solvency ratio in the Air Canada Pension Plan shall be determined before any benefit changes, affecting members not represented by the IAMAW, become effective. Air Canada agrees that Finance employees represented by the IAMAW be also transferred to the New Plan as described above.

Benefit Changes

- 2. The benefit changes provided for in this agreement will take effect on January 1, 2014.
- 3. The Company and the Union agree to the following changes to help address the solvency funding of the Air Canada pension plans for IAMAW represented plan members by replacing the rules to calculate early retirement pension by

the following:

- (a) a provision in the plans stating that an unreduced pension is payable for plan members who retire on or after age 55, with 80 points and with the consent of Air Canada.
- (b) provisions in the plans, whereby pensionable age shall be age 65; any member who does not meet the above criteria shall have his pension actuarially reduced from pensionable age.

The parties also agree to the following:

- (c) a provision in the IAMAW Collective Agreement stating that Air Canada will not deny consent for an unreduced pension payable for IAMAW represented plan members retiring on or after age 55 with 80 points from the plans.
- (d) a provision in the IAMAW Collective Agreement stating that IAMAW represented plan members who are involuntarily terminated will receive consent for an unreduced pension from the date they would have reached the age of 55 with 80 points without projection of service. For example, members who:
 - o Die while in service before termination or retirement:
 - Terminate or retire on account of total and permanent disability;
 - o Resign due to a terminal condition; or
 - Are terminated by the Company except for cause.

This section 3. (d) does not apply in case of plan termination.

- 4. Air Canada agrees during the current collective agreement to fund, on both a going concern and solvency basis, the unreduced early retirement of all members who satisfy the eligibility criteria set out in section 3. (a) of this Agreement. During the current collective agreement Air Canada agrees to fund on a going concern basis assuming that these consent benefits will continue after the expiry of the collective agreement.
- 5. The normal form of pension will cease to be a joint and survivor 50% (J&S50%) and will instead be a 10-year single annuity (G10). Single employees will also be offered a G5 on an actuarial equivalent basis.

Employees with a spouse will be offered a G10, J&S50% and J&S60%. The pension under the G10 form will be reduced by 3% to provide for a J&S50%. The pension under the J&S60% will be the actuarial equivalent of the J&S50% pension. The spouse entitled to the survivor pension will be the spouse at time of retirement.

If the Special Regulation contemplated in Appendix 1 of this Pension Memorandum of Agreement is enacted, this section 5 will be inoperative.

- 6. The benefit reductions (including the terms of the consent benefits) and the split of the Air Canada Pension Plan in this agreement are subject to the approval of OSFI. IAMAW will support Air Canada's request for OSFI's approval for the above pension plan changes.
- 7. Air Canada shall draft the new IAMAW Plan text and the amendments to the Air Canada Pension Plan and draft any other documents required to implement this MOA for the IAMAW's review and confirmation that such documents properly reflect the terms of the MOA.

Plan For New IAMAW Represented Employees

8. All new employees hired on or after the date of ratification of the new collective agreement and whose collective bargaining agent is the IAMAW will participate in the federal multi-employer pension plan that the IAMAW is establishing pursuant to the collective agreement with IAMAW TMOS (the "IAMAW MEPP").

If the IAMAW MEPP has not been established or does not qualify as a multiemployer pension plan and a negotiated contribution plan, all new employees will participate in an interim defined contribution pension plan pursuant to the collective agreement with IAMAW TMOS ("Interim DC").

All employees hired on or after the date of ratification and before the MEPP is implemented shall become members of the Interim DC. Employer and employee contributions shall commence when the Interim DC is implemented. If the Interim DC is implemented by the end of 2012, there will be a one-time contribution retroactive to the employee's date of hire with the corresponding employer contribution.

Air Canada will become a participating employer in the MEPP and/or the Interim DC when Air Canada is satisfied that the conditions agreed to with IAMAW TMOS have been met.

In the event that an IAMAW MEPP is implemented and Air Canada becomes a participating employer to an IAMAW MEPP, all assets in the Interim DC may be transferred to the IAMAW MEPP. Alternatively, the Interim DC may be amended to become the IAMAW MEPP.

- 9. Employer and employee contributions to the IAMAW MEPP will be equal to 6 percent of salary each, for a total contribution of 12 percent.
- 10. The IAMAW will communicate to its members eligible to participate in the IAMAW MEPP that (i) Air Canada's sole obligation with respect to that plan is limited to its section 9 above contribution obligation, and (ii) benefits under that plan can be reduced while the plan is ongoing or immediately prior to the

termination of that plan.

Pension Funding Relief

11. Pension funding relief will be in accordance with the terms outlined in Appendix 1 of this Memorandum of Agreement.

This Pension MOA including Appendix 1 shall form part of the Company's collective agreement with the Union.

Appendix 1 to the Pension Memorandum of Agreement

WHEREAS the Company administers ten defined benefit registered pension plans (the "Plans");

WHEREAS the Union represents approximately 240 employees;

WHEREAS in 2009 the parties agreed, along with the other Canadian-based unions, to temporary solvency deficit funding relief, following which the Government of Canada adopted the Air Canada Pension Plan Funding Regulations, 2009, which will expire in 2014;

WHEREAS the Federal Government continued to request that Air Canada and its Canadian-based unions engage in discussions to address the long-term sustainability of the pension plans;

WHEREAS the parties are committed to the sustainability of the Air Canada pension plans over the long term;

WHEREAS the parties recognize that a reduction in the Company's pension funding obligations is required;

NOW THEREFORE, the Company and the Union agree as follows:

- 1. The Company and the Union shall vigorously support regulations under the Pension Benefits Standards Act, 1985 (the "Special Regulation") that provide for the funding relief set out below. The Company and the Union shall cooperate, act diligently, and take all actions required to implement this Appendix 1 of the Pension MOA and obtain enactment of the Special Regulation, including, without limitation, the making of representations to any governmental authority in support of implementation of this Appendix 1 of this MOA and enactment of the Special Regulations.
- 2. In each plan year for the period from January 1, 2014 to December 31, 2023, the aggregate past service contribution in respect of solvency deficits and going concern unfunded liabilities for all Plans combined shall equal the lesser of:
 - (a) \$150 million; and
 - (b) the maximum past service contribution permitted under the Income Tax Act.

- 3. The past service contribution described in section 2 of this Appendix 1 will be determined on a Plan-by-Plan basis, with the contribution to a particular Plan being the pro rata share of that Plan's solvency deficit to the aggregate solvency deficit for all the Plans in solvency deficit, all as determined as at January 1 of each year, where such solvency deficit:
 - (a) is determined as the solvency liabilities less the market value of the assets of the Plan, as determined by the Company's actuary; and
 - (b) shall not be less than zero for any Plan.

For further clarity, should a Plan have a solvency surplus, such Plan shall be excluded from the pro rata allocation of the past service contribution.

- 4. The past service contribution to be made to each Plan during a Plan year shall be paid in equal monthly instalments, except that the past service contribution determined in a valuation will remain in effect until the next valuation is filed. When the next valuation is filed, there will be a retroactive adjustment made at the next scheduled remittance date.
- 5. Air Canada may elect to have past service contributions determined, for that plan year, in respect of all Air Canada pension plans collectively, in accordance with the Pension Benefits Standards Act, 1985, and any applicable regulations thereunder rather than the amounts provided under the Special Regulation.
- 6. It is a condition of this Appendix 1 of this Pension MOA, and the Special Regulation shall so provide, that there will be no outstanding deemed trust relating to the Plans, except:
 - (a) if and when any contribution required by the application of this Appendix 1 of this Pension MOA is not remitted to the Plan by the due date described herein; or
 - (b) in respect of amounts deducted by the Company from members' remuneration that are not remitted to the Plan when due.
- 7. Actuarial methods and assumptions to be employed shall be at the discretion of the actuary, within the standards of the Canadian Institute of Actuaries.
- 8. All dollar amounts expressed herein are expressed in Canadian dollars (CAD).

APPENDIX I - INTENTIONALY LEFT BLANK

APPENDIX II - INTENTIONALY LEFT BLANK

APPENDIX III – PRORATION OF VACATION AND GH

PRORATION of IAMAW FINANCE VACATION AND GH

| Scenario | Reference | Prorated Vacation Eligibility: Article 14 | Prorated General Holiday Eligibility:10 Years' Service Article 14.18 |
|--|--------------------|--|--|
| < 1 Year Company Service | Article 14.04 | Prorated | Not eligible |
| Leave of Absence | | | |
| < 60 Consecutive Days Calendar Year | Article 14.09 | Not prorated | Not prorated |
| > 60 Consecutive Days Calendar Year | Article 14.09 | Prorated | Not prorated |
| Full Calendar Year | Article 14.15 | Prorated | Not eligible |
| Maternity with 6 months of service | Article 14.09 | Prorated | Not prorated |
| Workers Compensation | | Not prorated | Not prorated |
| Job Share | Terms & Conditions | Prorated | Prorated |
| Absent Without Permission | Corporate | Prorated | Prorated |
| IMMS | Corporate | Prorated | Prorated |
| Final Time Retirement, Resignation | Corporate | Prorated | Prorated |

APPENDIX IV - MEMORANDUM OF AGREEMENT - MAY 29, 2003

MEMORANDUM OF AGREEMENT

BETWEEN AIR CANADA ("Air Canada")

AND

INTERNATIONAL ASSOCIATION OF MACHINISTS AND AEROSPACE WORKERS (FINANCE) ("The Union" or "IAMAW")

WHEREAS a number of factors have created a financial crisis in the airline industry in general, which have resulted in Air Canada having to seek protection under the Companies' Creditors Arrangement Act (CCAA);

Accordingly, the parties agree as follows:

- 1. Reduce all wage rates by one and one-half percent (1.5%) effective June 8, 2003, and cancel the two and one-half percent (2.5%) wage increases for November 23, 2003 and November 21, 2004. Introduce a Profit Sharing Program for all employees covered by the Air Canada/IAMAW Collective Agreement.
- 2. Outsource the Accounts Payable data entry function.
- 3. Eliminate two (2) statutory holidays.
- Reduce vacation entitlement.
- Increase employee to lead ratio to twenty (20).
- 6. Convert three (3) Family Care Days to two (2) Personal Days.
- 7. Introduce a new Letter of Understanding to implement a permanent 90/10 or 80/20 reduced work week program at the discretion of the Company.
- 8. Amend the pay progression to 52 weeks.
- 9. Eliminate longevity pay.
- 10. Reduce the special assignment premium to five percent (5%).
- 11. Amend all references to overtime to be paid or credited at a maximum of time and one-half.

- 12. Cease the practice of protecting the Lead premium for two (2) years when the employee is removed from a Lead assignment.
- 13. Introduce a new Sick Leave Policy that provides six (6) days of paid sick leave per year.
- 14. Eliminate the practice for paying for a full shift when an employee is sick for a portion of a shift.
- 15. Implement an "earned" vacation policy.
- 16. Pension benefits will remain unchanged. The unions agreed to cooperate with the Company in its representation to OSFI respecting the amortization of the funding deficit over 10 years.
- 17. The proposed changes to the benefits programs involving premium sharing by employees which will be applicable to all employees of the Company are subject to union approval.
- 18. Non-application of Group Termination Notice The parties agree that the layoff of 59 employees represented by the IAMAW resulting from the structuring of the airline under the CCAA have been the subject of full discussions and negotiations between the parties and forms part of the Agreement reached under this Memorandum of Understanding. As a consequence, the parties further agree that sections 214 to 226 of the Canada Labour Code do not apply to those layoffs.
- 19. The Company and the Union agree and commit, subject to the requirements of the Canada Labour Code, that the attached Letter of Intent constitutes the renewal of the Collective Agreement between Air Canada and the IAMAW expiring on June 30, 2006. The extended Collective Agreement shall become effective July 1, 2006 and shall continue as expressed in the Letter of Intent signed on May 29, 2003.

Signed this 29th day of May, 2003.

For Air Canada

Kevin P. Smith

Director, Labour Relations -

Technical Service

Steve Beisswanger

Manager, Labour Relations -

Technical Service

Jack McLean

General Manager, Finance

For IAMAW

Jim Coller

Pete Tilley

Peter Mykichuk

Lyn Lanigan

Sandra Patterson

Bev Watson

Monique Edwards

APPENDIX V - MEMORANDUM OF AGREEMENT - MAY 15, 2004

MEMORANDUM OF AGREEMENT

BETWEEN AIR CANADA

AND

INTERNATIONAL ASSOCIATION OF MACHINISTS AND AEROSPACE WORKERS (FINANCE BRANCH)

As part of Air Canada's restructuring begun April 1, 2003 under the *Companies' Creditors Arrangement Act*, the Company and the Union agreed in May 2003 to modify their Collective Agreement.

Air Canada and Deutsche Bank Securities Inc. ("DB") concluded an amended and restated standby purchase agreement on April 29, 2004. A key condition of that agreement is that Air Canada reduces costs by \$200 million for all its bargaining units.

To help fulfill that condition, the parties have agreed to the following, as referenced in the attached term sheet (Appendix 1):

- 1. The Collective Agreement will be amended to:
 - (a) Reduce all wage rates by 4.0%.
 - (b) Eliminate the two (2) Personal Days referred to in Article 11.07.
 - (c) Remove LOU 15
- 2. The Company agrees to pay, subject to the Monitor's approval, all legal, actuarial and benefits advisor fees and expenses incurred by the IAMAW in connection with the CCAA restructuring process begun April 1st, 2003.
- 3. This Agreement is subject to ratification by the membership of the IAMAW (Finance). All terms and conditions of this Agreement will take effect upon a common date of all certified bargaining units and non-union personnel as determined by the Monitor.

- 4. This Agreement shall be effective upon Air Canada confirming to the undersigned and to the Deutsche Bank that the non-union employees of Air Canada and Jazz have met the reduction targets as communicated and that all Air Canada and Jazz unions met their cost reduction targets as communicated in order to satisfy the May 15, 2004 conditions of the Stand-By Purchase Agreement. This condition shall be conclusively deemed to be satisfied upon Deutsche Bank and GE confirming their acceptance that the cost reduction and clean slate conditions have been satisfied.
- 5. The clean slate certificate is conditional upon completion of the Stand-By Purchase Agreement and the successful emergence of Air Canada from CCAA.
- 6. Air Canada through its Executive Vice-President Paul Brotto shall provide to the undersigned a copy of each of the term sheets and MOA's for all Air Canada and Jazz union and non-union employee groups along with the estimated cost savings identified for each group as well as Mr. Brotto certifying, in his capacity as an officer of Air Canada and, without personal liability, that each group has met its target savings based on the underlying assumptions and methodologies employed. The above information material, documents and certifications are provided exclusively so that the undersigned union can satisfy itself as to whether each employee group has met its target savings and for no other purpose.
- 7. This Agreement is subject to Air Canada concluding with all other Canadian certified bargaining agents and non-union personnel, agreements that each meet their respective share of the required cost reduction in above-referenced purchase agreement.

Signed this 15th day of May, 2004.

| For Air Canada | For the International Association of Machinists & Aerospace Workers |
|-------------------|---|
| Kevin P. Smith | Pete Tilley |
| Steve Beisswanger | Bev Watson |
| Greig Lynch | Sandra Patterson |
| | Monique Edwards |
| | Peter Mykichuk |
| | Ray Watts |
| | |
| | |

APPENDIX VI - MEMORANDUM OF AGREEMENT - MAY 19, 2016

MEMORANDUM OF AGREEMENT

between

AIR CANADA

and

INTERNATIONAL ASSOCIATION OF MACHINISTS AND AEROSPACE WORKERS ("IAMAW")

Whereas the Collective Agreement effective April 1, 2011 between the IAMAW and Air Canada in respect of the Finance bargaining unit expired on March 31, 2016;

And whereas the parties wish to provide for long-term stability in their relationship;

And whereas the parties wish to provide for the entering into of successive collective agreements which will be effective for the following periods: 1) from April 1, 2016 until March 31, 2019; 2) from April 1, 2019 to March 31, 2022; 3) from April 1, 2022 to March 31, 2026;

Now therefore the parties have agreed as follows:

- 1. With exception of paragraph 2, which will come into force with the signing of this Memorandum, this Memorandum will only come into force once it has been ratified by both the Finance membership and the Board of Directors of Air Canada.
- The IAMAW Negotiating Committee and General Chairpersons unanimously recommend ratification of this Memorandum by the Finance membership and the Air Canada Executive Committee unanimously recommends that its Board of Directors unanimously endorse this Memorandum ("Ratification"). The IAMAW shall commence its ratification by June 2nd, 2016.
- 3. On Ratification, this Memorandum constitutes an agreement under s. 79 of the *Canada Labour Code* respecting the renewal, revision and/or entering into a collective agreement for each of the periods stipulated herein.

- 4. **The 2016-2019 Collective Agreement:** The parties agree that a new collective agreement will be in effect from April 1, 2016 until March 31, 2019. This 2016-2019 Collective Agreement shall be identical to the 2011-2016 Collective Agreement, except as amended by Schedule A.
- 5. **The 2019-2022 Collective Agreement:** The parties agree that a new collective agreement will be in effect from April 1, 2019 until March 31, 2022. This 2019-2022 Collective Agreement shall be identical to the 2016-2019 Collective Agreement, except as amended by Schedule B.
- 6. The parties have also agreed that either may seek changes to the 2019-2022 Collective Agreement in accordance with the following procedure:
 - a. Either party may provide notice to bargain between January 1, 2019 and March 31, 2019, in which case the parties shall each set a date and meet in good faith and make every reasonable effort to negotiate in relation to the changes to the 2019-2022 collective agreement sought by the parties. Changes agreed to by the parties shall be incorporated into that collective agreement.
 - b. If 90 days after the commencement of negotiations the parties have failed to reach an agreement on all or any items, either party may refer the outstanding items to the mediation-arbitration process set out below.
 - c. The mediation/interest arbitration will be before a mediator-arbitrator of the parties' choosing.
 - d. If the parties cannot agree on a mediator-arbitrator within 30 days of a referral to mediation-arbitration being received by the other party, then either party may request that the Federal Mediation and Conciliation Service make the selection, which selection shall be binding on the parties.
 - e. If after 15 days of mediation (a "day of mediation" being a day during which the mediator meets, at any time and for any duration, with both of the parties), the parties have failed to reach a comprehensive agreement, either may refer a maximum of 5 items each to the mediator-arbitrator for final and binding determination in lieu of strike or lockout ("Interest Arbitration")

Items"). Any unresolved item that is not an Interest Arbitration Item shall remain unrevised.

- f. Each Article, Letter of Understanding, Memorandum of Agreement and Appendix listed in the Table of Contents of the Collective Agreement constitutes a single permissible Interest Arbitration Item except that:
 - Rates of Pay (article 5); Term (Article 20); and the defined benefit pension plans are excluded as permissible Interest Arbitration Items;
- g. For greater clarity, and without limiting the generality of the foregoing, the following are permissible Interest Arbitration Items, and to the extent that they are pursued they each count as one of the 5 items referred to above in paragraph (e):
 - i. Improvements to the Multi-Employer Pension Plan
 - ii. Any other item that the parties agree is of mutual benefit.
- h. The mediator-arbitrator shall have all of the powers and authority of an arbitrator pursuant to section 60 of the *Canada Labour Code*.
- i. The mediator-arbitrator shall determine his or her own procedure and shall issue a decision on the Interest Arbitration Items within 90 days of the referral to arbitration.
- j. Subject to the second sentence of paragraph k, below, in rendering a decision about an Interest Arbitration Item, the mediator-arbitrator shall have regard to the following:
 - i. the replication principle;
 - ii. the terms and conditions of employment of comparable employees;
 - iii. the impact on the Company, including, without limitation, the cost impact;
 - iv. any other factor that the arbitrator considers relevant.
- k. The arbitrator will also consider the total cost of the package and its impact on total compensation. Specifically, in no event shall the mediator-arbitrator issue an award pursuant to the arbitration contemplated in this

Memorandum that increases the total cost of the Company's obligations under the Collective Agreement except for the following items which the parties acknowledge could result in an increase in cost based on a comparison with the terms and condition of employment of other comparable employees at Air Canada or in Canada generally and/or cost of living (which shall be determined by the Bank of Canada Core Consumer Price Index -v41693242):

- i. Improvements to the Multi-Employer Pension Plan;
- I. The Collective Agreement will come into effect on April 1, 2019 and remain in effect for its term notwithstanding that negotiations, mediation or arbitration as provided for herein may be in progress. Once negotiation, mediation and/or arbitration have been completed, any change that has been agreed or awarded will be made to the provisions of the 2019-2022 Collective Agreement in effect and the terms of the agreement shall thereby be finalized.
- m. Any terms awarded by the Arbitrator will be included in the collective agreement.
- 7. The 2022-2026 Collective Agreement: The parties agree that a new collective agreement will be in effect from April 1, 2022 until March 31, 2026. This 2022-2026 Collective Agreement shall be identical to the 2019-2022 Collective Agreement, except as amended by Schedule C. The parties also agree that either may seek changes to the 2022-2026 Collective Agreement by providing notice to bargain between January 1, 2022 and March 31, 2022, whereupon the provisions of paragraph 6 (a) to (m) inclusive shall apply as though they were set out hereunder in reference to the 2022-2026 Collective Agreement.
- 8. The parties agree that the present Memorandum concerns matters respecting the renewal or revision of collective agreements and/or the entering into of new collective agreements, and further agree that any dispute about its interpretation, application or alleged contravention shall be referred to an arbitrator for final and binding determination. For this purpose, the parties agree to adopt and follow the same procedure to address any dispute under this Memorandum as is set out in the collective agreement then in effect.

- 9. Nothing in the Memorandum detracts from the parties' right to agree to amendments to any existing collective agreement or to the terms set out in this Memorandum.
- 10. The parties agree that in no event shall the union engage in a strike or the employer engage in a lockout until the time this Memorandum is terminated pursuant to section 11.
- 11. For clarity, the Parties agree that this Memorandum will terminate upon any of the following events occurring:
 - a. The parties agreeing in writing that this Memorandum should cease; or
 - b. March 31, 2026.
- 12. The Parties further agree that the terms and conditions in this Memorandum shall be incorporated into and form part of the collective agreements to which they apply.

In witness whereof, the parties hereto have signed this Memorandum of Agreement this 19th day of May, 2016.

| John Beveridge | Keith Aiken |
|-------------------|---------------------|
| Denis Boucher | Rob Croteau |
| Effie Taylor | Peter Greenberg |
| Patricia McCallum | Carol Douglas |
| | Brenda Backe |
| | Sandy Casale |
| | Beverly Watson |
| | |
| | Roel del los Santos |

APPENDIX VII - DURATION OF AGREEMENTS 2019 AND 2022

ARTICLE 20 DURATION OF AGREEMENT 2019

20.01 This agreement is effective April 1, 2019 except as otherwise provided herein and shall continue in full force and effect until March 31, 2022 and shall be subject to variation by mutual agreement between the parties.

The amendments to this Agreement agreed to in the Memorandum of Agreement of May 19, 2016, are effective as of the first (1st) pay period following the date of ratification or as otherwise provided in the Memorandum of Agreement and its appendices, and shall not have retroactive effect except as indicated.

This Agreement will renew itself in accordance with the Memorandum of Agreement of May 19, 2016, which Memorandum is incorporated by reference into the present Collective Agreement to the extent it is applicable.

ARTICLE 20 DURATION OF AGREEMENT 2022

20.01 This agreement is effective April 1, 2022 except as otherwise provided herein and shall continue in full force and effect until March 31, 2026 and shall be subject to variation by mutual agreement between the parties.

The amendments to this Agreement agreed to in the Memorandum of Agreement of May 19, 2016, are effective as of the first (1st) pay period following the date of ratification or as otherwise provided in the Memorandum of Agreement and its appendices, and shall not have retroactive effect except as indicated.

This Agreement will renew itself in accordance with the Memorandum of Agreement of May 19, 2016, which Memorandum is incorporated by reference into the present Collective Agreement to the extent it is applicable.

| For Air Canada | | For IAMAW |
|-------------------|---|----------------|
| Denis Boucher | | Keith Aiken |
| Effie Taylor | | Robert Croteau |
| Patricia McCallum | • | Carol Douglas |

APPENDIX VIII – WAGE SCALES 2019-2022 AND 2022-2026

Wage Scales 2019-2022 and 2022-2026 Wages and Lump Sum

The following lump sums or wage increases will be applicable for the duration of the Collective Agreement:

| Year | Lump Sum or Wage Increase |
|---------|---------------------------|
| Year 1 | \$5,000 lump sum |
| Year 2 | \$4,500 lump sum |
| Year 3 | \$4,000 lump sum |
| Year 4 | 2% wage increase |
| Year 5 | 2% wage increase |
| Year 6 | \$3,000 lump sum |
| Year 7 | 2% wage increase |
| Year 8 | 2% wage increase |
| Year 9 | 2% wage increase |
| Year 10 | 2% wage increase |

Year 1 Lump Sum

- Year 1 lump sum will be paid at the second pay period following ratification.
- Probationary employees at date of ratification will receive the Year 1 Lump Sum following successful completion of probation.
- Active employees on the payroll on the date of ratification will receive the Year 1 lump sum payment. Inactive employees on the date of ratification will receive the lump sum payment if they return to active status for a minimum period of thirty (30) days during the 2016 calendar year.

Year 2 Lump Sum

- Year 2 lump sum will be paid on the first full pay period following April 1st 2017.
- Probationary employees on April 1st 2017 will receive the Year 2 Lump Sum following successful completion of probation.
- Active employees on the payroll on April 1st 2017 will receive the Year 2 lump sum payment. Inactive employees on April 1st 2017 will receive the lump sum payment if they return to active status for a minimum period of thirty (30) days during the 2017 calendar year.

Year 3 Lump Sum

- Year 3 lump sum will be paid on the first full pay period following April 1st 2018.
- Probationary employees on April 1st 2018 will receive the Year 3 Lump Sum following successful completion of probation.

 Active employees on the payroll on April 1st 2018 will receive the Year 3 lump sum payment. Inactive employees on April 1st 2018 will receive the lump sum payment if they return to active status for a minimum period of thirty (30) days during the 2018 calendar year.

Year 6 Lump Sum

- Year 6 lump sum will be paid on the first full pay period following April 1st 2021.
- Probationary employees on April 1st 2018 will receive the Year 6 Lump Sum following successful completion of probation.
- Active employees on the payroll on April 1st 2021 will receive the Year 6 lump sum payment. Inactive employees on April 1st 2021 will receive the lump sum payment if they return to active status for a minimum period of thirty (30) days during the 2021 calendar year.

Subsequent wage uplifts will be paid out on the first full pay period following April 1st of each year.

| Company: | Union: | |
|-------------------|----------------|--|
| Denis Boucher | Keith Aiken | |
| Patricia Mccallum | Carol Douglas | |
| Effie Taylor | Beverly Watson | |

FINANCE AGENT

| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
|--------|-------------------|-------------|--------------------|
| STEP 1 | \$ 10.87 | \$ 434.99 | \$ 1,891.42 |
| STEP 2 | \$ 11.70 | \$ 468.18 | \$ 2,035.74 |
| STEP 3 | \$ 12.54 | \$ 501.42 | \$ 2,180.27 |
| STEP 4 | \$ 13.37 | \$ 534.61 | \$ 2,324.59 |
| STEP 5 | \$ 14.19 | \$ 567.78 | \$ 2,468.82 |
| STEP 6 | \$ 15.03 | \$ 601.00 | \$ 2,613.27 |
| STEP 7 | \$ 15.79 | \$ 631.46 | \$ 2,745.71 |
| STEP 8 | \$ 16.55 | \$ 661.95 | \$ 2,878.29 |
| STEP 9 | \$ 17.57 | \$ 702.70 | \$ 3,055.48 |

INTERMEDIATE FINANCE AGENT

| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
|---------|-------------------|-------------|--------------------|
| STEP 1 | \$ 18.45 | \$ 737.91 | \$ 3,208.58 |
| STEP 2 | \$ 19.21 | \$ 768.43 | \$ 3,341.29 |
| STEP 3 | \$ 19.88 | \$ 795.36 | \$ 3,458.38 |
| STEP 4 | \$ 20.35 | \$ 814.01 | \$ 3,539.48 |
| STEP 5 | \$ 20.73 | \$ 829.22 | \$ 3,605.61 |
| STEP 6 | \$ 21.11 | \$ 844.42 | \$ 3,671.71 |
| STEP 7 | \$ 21.49 | \$ 859.65 | \$ 3,737.93 |
| STEP 8 | \$ 21.87 | \$ 874.85 | \$ 3,804.02 |
| STEP 9 | \$ 22.20 | \$ 887.99 | \$ 3,861.16 |
| STEP 10 | \$ 22.63 | \$ 905.29 | \$ 3,936.38 |
| STEP 11 | \$ 23.01 | \$ 920.47 | \$ 4,002.39 |
| STEP 12 | \$ 23.39 | \$ 935.72 | \$ 4,068.70 |
| STEP 13 | \$ 23.77 | \$ 950.92 | \$ 4,134.79 |
| STEP 14 | \$ 24.15 | \$ 966.13 | \$ 4,200.93 |
| STEP 15 | \$ 24.52 | \$ 980.65 | \$ 4,264.06 |

| <u> </u> | OEMON I MANGE AGENT | | | |
|----------|---------------------|-------------|--------------------|--|
| | Hourly Equivalent | Weekly Rate | Monthly Equivalent | |
| STEP 1 | \$ 23.77 | \$ 950.92 | \$ 4,134.79 | |
| STEP 2 | \$ 24.15 | \$ 966.13 | \$ 4,200.93 | |
| STEP 3 | \$ 24.53 | \$ 981.38 | \$ 4,267.24 | |
| STEP 4 | \$ 24.92 | \$ 996.61 | \$ 4,333.46 | |
| STEP 5 | \$ 25.30 | \$ 1,011.80 | \$ 4,399.51 | |
| STEP 6 | \$ 25.68 | \$ 1,027.01 | \$ 4,465.65 | |
| STEP 7 | \$ 26.06 | \$ 1,042.25 | \$ 4,531.91 | |
| STEP 8 | \$ 26.44 | \$ 1,057.45 | \$ 4,598.00 | |
| STEP 9 | \$ 26.83 | \$ 1,073.31 | \$ 4,666.97 | |

FINANCE AGENT

| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
|--------|-------------------|-------------|--------------------|
| STEP 1 | \$ 11.09 | \$ 443.69 | \$ 1,929.25 |
| STEP 2 | \$ 11.94 | \$ 477.54 | \$ 2,076.45 |
| STEP 3 | \$ 12.79 | \$ 511.45 | \$ 2,223.88 |
| STEP 4 | \$ 13.63 | \$ 545.30 | \$ 2,371.08 |
| STEP 5 | \$ 14.48 | \$ 579.14 | \$ 2,518.20 |
| STEP 6 | \$ 15.33 | \$ 613.02 | \$ 2,665.53 |
| STEP 7 | \$ 16.10 | \$ 644.09 | \$ 2,800.63 |
| STEP 8 | \$ 16.88 | \$ 675.19 | \$ 2,935.86 |
| STEP 9 | \$ 17.92 | \$ 716.75 | \$ 3,116.59 |

INTERMEDIATE FINANCE AGENT

| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
|---------|-------------------|-------------|--------------------|
| STEP 1 | \$ 18.82 | \$ 752.67 | \$ 3,272.75 |
| STEP 2 | \$ 19.59 | \$ 783.80 | \$ 3,408.11 |
| STEP 3 | \$ 20.28 | \$ 811.27 | \$ 3,527.55 |
| STEP 4 | \$ 20.76 | \$ 830.29 | \$ 3,610.27 |
| STEP 5 | \$ 21.15 | \$ 845.80 | \$ 3,677.73 |
| STEP 6 | \$ 21.53 | \$ 861.31 | \$ 3,745.14 |
| STEP 7 | \$ 21.92 | \$ 876.84 | \$ 3,812.69 |
| STEP 8 | \$ 22.31 | \$ 892.35 | \$ 3,880.10 |
| STEP 9 | \$ 22.64 | \$ 905.75 | \$ 3,938.38 |
| STEP 10 | \$ 23.08 | \$ 923.40 | \$ 4,015.11 |
| STEP 11 | \$ 23.47 | \$ 938.88 | \$ 4,082.44 |
| STEP 12 | \$ 23.86 | \$ 954.43 | \$ 4,150.07 |
| STEP 13 | \$ 24.25 | \$ 969.94 | \$ 4,217.49 |
| STEP 14 | \$ 24.64 | \$ 985.45 | \$ 4,284.94 |
| STEP 15 | \$ 25.01 | \$ 1,000.26 | \$ 4,349.34 |

| 02:110:11 :: 110:1102 | DEMORT MAINE AGENT | | | |
|-----------------------|--------------------|-------------|--------------------|--|
| | Hourly Equivalent | Weekly Rate | Monthly Equivalent | |
| STEP 1 | \$ 24.25 | \$ 969.94 | \$ 4,217.49 | |
| STEP 2 | \$ 24.64 | \$ 985.45 | \$ 4,284.94 | |
| STEP 3 | \$ 25.03 | \$ 1,001.01 | \$ 4,352.58 | |
| STEP 4 | \$ 25.41 | \$ 1,016.54 | \$ 4,420.13 | |
| STEP 5 | \$ 25.80 | \$ 1,032.04 | \$ 4,487.50 | |
| STEP 6 | \$ 26.19 | \$ 1,047.55 | \$ 4,554.96 | |
| STEP 7 | \$ 26.58 | \$ 1,063.10 | \$ 4,622.55 | |
| STEP 8 | \$ 26.96 | \$ 1,078.60 | \$ 4,689.96 | |
| STEP 9 | \$ 27.37 | \$ 1,094.78 | \$ 4,760.31 | |

FINANCE AGENT

| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
|--------|-------------------|-------------|--------------------|
| STEP 1 | \$ 11.09 | \$ 443.69 | \$ 1,929.25 |
| STEP 2 | \$ 11.94 | \$ 477.54 | \$ 2,076.45 |
| STEP 3 | \$ 12.79 | \$ 511.45 | \$ 2,223.88 |
| STEP 4 | \$ 13.63 | \$ 545.30 | \$ 2,371.08 |
| STEP 5 | \$ 14.48 | \$ 579.14 | \$ 2,518.20 |
| STEP 6 | \$ 15.33 | \$ 613.02 | \$ 2,665.53 |
| STEP 7 | \$ 16.10 | \$ 644.09 | \$ 2,800.63 |
| STEP 8 | \$ 16.88 | \$ 675.19 | \$ 2,935.86 |
| STEP 9 | \$ 17.92 | \$ 716.75 | \$ 3,116.59 |

INTERMEDIATE FINANCE AGENT

| | INANOE AGENT | | |
|---------|-------------------|-------------|--------------------|
| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
| STEP 1 | \$ 18.82 | \$ 752.67 | \$ 3,272.75 |
| STEP 2 | \$ 19.59 | \$ 783.80 | \$ 3,408.11 |
| STEP 3 | \$ 20.28 | \$ 811.27 | \$ 3,527.55 |
| STEP 4 | \$ 20.76 | \$ 830.29 | \$ 3,610.27 |
| STEP 5 | \$ 21.15 | \$ 845.80 | \$ 3,677.73 |
| STEP 6 | \$ 21.53 | \$ 861.31 | \$ 3,745.14 |
| STEP 7 | \$ 21.92 | \$ 876.84 | \$ 3,812.69 |
| STEP 8 | \$ 22.31 | \$ 892.35 | \$ 3,880.10 |
| STEP 9 | \$ 22.64 | \$ 905.75 | \$ 3,938.38 |
| STEP 10 | \$ 23.08 | \$ 923.40 | \$ 4,015.11 |
| STEP 11 | \$ 23.47 | \$ 938.88 | \$ 4,082.44 |
| STEP 12 | \$ 23.86 | \$ 954.43 | \$ 4,150.07 |
| STEP 13 | \$ 24.25 | \$ 969.94 | \$ 4,217.49 |
| STEP 14 | \$ 24.64 | \$ 985.45 | \$ 4,284.94 |
| STEP 15 | \$ 25.01 | \$ 1,000.26 | \$ 4,349.34 |

| 02:11011 11011102 7.02:11 | | | |
|---------------------------|-------------------|-------------|--------------------|
| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
| STEP 1 | \$ 24.25 | \$ 969.94 | \$ 4,217.49 |
| STEP 2 | \$ 24.64 | \$ 985.45 | \$ 4,284.94 |
| STEP 3 | \$ 25.03 | \$ 1,001.01 | \$ 4,352.58 |
| STEP 4 | \$ 25.41 | \$ 1,016.54 | \$ 4,420.13 |
| STEP 5 | \$ 25.80 | \$ 1,032.04 | \$ 4,487.50 |
| STEP 6 | \$ 26.19 | \$ 1,047.55 | \$ 4,554.96 |
| STEP 7 | \$ 26.58 | \$ 1,063.10 | \$ 4,622.55 |
| STEP 8 | \$ 26.96 | \$ 1,078.60 | \$ 4,689.96 |
| STEP 9 | \$ 27.37 | \$ 1,094.78 | \$ 4,760.31 |

FINANCE AGENT

| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
|--------|-------------------|-------------|--------------------|
| STEP 1 | \$ 11.31 | \$ 452.56 | \$ 1,967.84 |
| STEP 2 | \$ 12.18 | \$ 487.09 | \$ 2,117.98 |
| STEP 3 | \$ 13.05 | \$ 521.68 | \$ 2,268.36 |
| STEP 4 | \$ 13.90 | \$ 556.21 | \$ 2,418.50 |
| STEP 5 | \$ 14.77 | \$ 590.72 | \$ 2,568.56 |
| STEP 6 | \$ 15.64 | \$ 625.28 | \$ 2,718.84 |
| STEP 7 | \$ 16.42 | \$ 656.97 | \$ 2,856.64 |
| STEP 8 | \$ 17.22 | \$ 688.69 | \$ 2,994.58 |
| STEP 9 | \$ 18.28 | \$ 731.09 | \$ 3,178.92 |

INTERMEDIATE FINANCE AGENT

| | IIIAITOE AGENT | | | |
|---------|-------------------|-------------|--------------------|--|
| | Hourly Equivalent | Weekly Rate | Monthly Equivalent | |
| STEP 1 | \$ 19.20 | \$ 767.72 | \$ 3,338.21 | |
| STEP 2 | \$ 19.98 | \$ 799.48 | \$ 3,476.27 | |
| STEP 3 | \$ 20.69 | \$ 827.50 | \$ 3,598.10 | |
| STEP 4 | \$ 21.18 | \$ 846.90 | \$ 3,682.48 | |
| STEP 5 | \$ 21.57 | \$ 862.72 | \$ 3,751.28 | |
| STEP 6 | \$ 21.96 | \$ 878.54 | \$ 3,820.04 | |
| STEP 7 | \$ 22.36 | \$ 894.38 | \$ 3,888.94 | |
| STEP 8 | \$ 22.76 | \$ 910.20 | \$ 3,957.70 | |
| STEP 9 | \$ 23.09 | \$ 923.87 | \$ 4,017.15 | |
| STEP 10 | \$ 23.54 | \$ 941.87 | \$ 4,095.41 | |
| STEP 11 | \$ 23.94 | \$ 957.66 | \$ 4,164.09 | |
| STEP 12 | \$ 24.34 | \$ 973.52 | \$ 4,233.07 | |
| STEP 13 | \$ 24.74 | \$ 989.34 | \$ 4,301.84 | |
| STEP 14 | \$ 25.13 | \$ 1,005.16 | \$ 4,370.64 | |
| STEP 15 | \$ 25.51 | \$ 1,020.27 | \$ 4,436.33 | |

| <u></u> | | | |
|---------|-------------------|-------------|--------------------|
| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
| STEP 1 | \$ 24.74 | \$ 989.34 | \$ 4,301.84 |
| STEP 2 | \$ 25.13 | \$ 1,005.16 | \$ 4,370.64 |
| STEP 3 | \$ 25.53 | \$ 1,021.03 | \$ 4,439.63 |
| STEP 4 | \$ 25.92 | \$ 1,036.87 | \$ 4,508.53 |
| STEP 5 | \$ 26.32 | \$ 1,052.68 | \$ 4,577.25 |
| STEP 6 | \$ 26.71 | \$ 1,068.50 | \$ 4,646.06 |
| STEP 7 | \$ 27.11 | \$ 1,084.36 | \$ 4,715.00 |
| STEP 8 | \$ 27.50 | \$ 1,100.17 | \$ 4,783.76 |
| STEP 9 | \$ 27.92 | \$ 1,116.68 | \$ 4,855.52 |

FINANCE AGENT

| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
|--------|-------------------|-------------|--------------------|
| STEP 1 | \$ 11.54 | \$ 461.61 | \$ 2,007.20 |
| STEP 2 | \$ 12.42 | \$ 496.83 | \$ 2,160.34 |
| STEP 3 | \$ 13.31 | \$ 532.11 | \$ 2,313.73 |
| STEP 4 | \$ 14.18 | \$ 567.33 | \$ 2,466.87 |
| STEP 5 | \$ 15.07 | \$ 602.53 | \$ 2,619.93 |
| STEP 6 | \$ 15.95 | \$ 637.79 | \$ 2,773.22 |
| STEP 7 | \$ 16.75 | \$ 670.11 | \$ 2,913.77 |
| STEP 8 | \$ 17.56 | \$ 702.46 | \$ 3,054.47 |
| STEP 9 | \$ 18.65 | \$ 745.71 | \$ 3,242.50 |

INTERMEDIATE FINANCE AGENT

| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
|---------|-------------------|-------------|--------------------|
| STEP 1 | \$ 19.58 | \$ 783.07 | \$ 3,404.97 |
| STEP 2 | \$ 20.38 | \$ 815.47 | \$ 3,545.80 |
| STEP 3 | \$ 21.10 | \$ 844.05 | \$ 3,670.06 |
| STEP 4 | \$ 21.60 | \$ 863.84 | \$ 3,756.13 |
| STEP 5 | \$ 22.00 | \$ 879.97 | \$ 3,826.31 |
| STEP 6 | \$ 22.40 | \$ 896.11 | \$ 3,896.44 |
| STEP 7 | \$ 22.81 | \$ 912.27 | \$ 3,966.72 |
| STEP 8 | \$ 23.22 | \$ 928.40 | \$ 4,036.85 |
| STEP 9 | \$ 23.55 | \$ 942.35 | \$ 4,097.49 |
| STEP 10 | \$ 24.01 | \$ 960.71 | \$ 4,177.32 |
| STEP 11 | \$ 24.42 | \$ 976.81 | \$ 4,247.37 |
| STEP 12 | \$ 24.83 | \$ 992.99 | \$ 4,317.73 |
| STEP 13 | \$ 25.23 | \$ 1,009.13 | \$ 4,387.88 |
| STEP 14 | \$ 25.63 | \$ 1,025.26 | \$ 4,458.05 |
| STEP 15 | \$ 26.02 | \$ 1,040.68 | \$ 4,525.06 |

| OEMORT INANOE ACENT | | | |
|---------------------|-------------------|-------------|--------------------|
| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
| STEP 1 | \$ 25.23 | \$ 1,009.13 | \$ 4,387.88 |
| STEP 2 | \$ 25.63 | \$ 1,025.26 | \$ 4,458.05 |
| STEP 3 | \$ 26.04 | \$ 1,041.45 | \$ 4,528.42 |
| STEP 4 | \$ 26.44 | \$ 1,057.61 | \$ 4,598.70 |
| STEP 5 | \$ 26.85 | \$ 1,073.73 | \$ 4,668.80 |
| STEP 6 | \$ 27.24 | \$ 1,089.87 | \$ 4,738.98 |
| STEP 7 | \$ 27.65 | \$ 1,106.05 | \$ 4,809.30 |
| STEP 8 | \$ 28.05 | \$ 1,122.17 | \$ 4,879.44 |
| STEP 9 | \$ 28.48 | \$ 1,139.01 | \$ 4,952.63 |

FINANCE AGENT

| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
|--------|-------------------|-------------|--------------------|
| STEP 1 | \$ 11.77 | \$ 470.84 | \$ 2,047.34 |
| STEP 2 | \$ 12.67 | \$ 506.77 | \$ 2,203.55 |
| STEP 3 | \$ 13.58 | \$ 542.75 | \$ 2,360.00 |
| STEP 4 | \$ 14.46 | \$ 578.68 | \$ 2,516.21 |
| STEP 5 | \$ 15.37 | \$ 614.58 | \$ 2,672.33 |
| STEP 6 | \$ 16.27 | \$ 650.55 | \$ 2,828.68 |
| STEP 7 | \$ 17.09 | \$ 683.51 | \$ 2,972.05 |
| STEP 8 | \$ 17.91 | \$ 716.51 | \$ 3,115.56 |
| STEP 9 | \$ 19.02 | \$ 760.62 | \$ 3,307.35 |

INTERMEDIATE FINANCE AGENT

| | IIIAIIOE AGENT | | | |
|---------|-------------------|-------------|--------------------|--|
| | Hourly Equivalent | Weekly Rate | Monthly Equivalent | |
| STEP 1 | \$ 19.97 | \$ 798.73 | \$ 3,473.07 | |
| STEP 2 | \$ 20.79 | \$ 831.78 | \$ 3,616.72 | |
| STEP 3 | \$ 21.52 | \$ 860.93 | \$ 3,743.46 | |
| STEP 4 | \$ 22.03 | \$ 881.12 | \$ 3,831.25 | |
| STEP 5 | \$ 22.44 | \$ 897.57 | \$ 3,902.84 | |
| STEP 6 | \$ 22.85 | \$ 914.03 | \$ 3,974.37 | |
| STEP 7 | \$ 23.27 | \$ 930.52 | \$ 4,046.05 | |
| STEP 8 | \$ 23.68 | \$ 946.97 | \$ 4,117.59 | |
| STEP 9 | \$ 24.02 | \$ 961.20 | \$ 4,179.44 | |
| STEP 10 | \$ 24.49 | \$ 979.92 | \$ 4,260.87 | |
| STEP 11 | \$ 24.91 | \$ 996.35 | \$ 4,332.32 | |
| STEP 12 | \$ 25.33 | \$ 1,012.85 | \$ 4,404.08 | |
| STEP 13 | \$ 25.73 | \$ 1,029.31 | \$ 4,475.64 | |
| STEP 14 | \$ 26.14 | \$ 1,045.77 | \$ 4,547.21 | |
| STEP 15 | \$ 26.54 | \$ 1,061.49 | \$ 4,615.56 | |

| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
|--------|-------------------|-------------|--------------------|
| STEP 1 | \$ 25.73 | \$ 1,029.31 | \$ 4,475.64 |
| STEP 2 | \$ 26.14 | \$ 1,045.77 | \$ 4,547.21 |
| STEP 3 | \$ 26.56 | \$ 1,062.28 | \$ 4,618.99 |
| STEP 4 | \$ 26.97 | \$ 1,078.76 | \$ 4,690.67 |
| STEP 5 | \$ 27.39 | \$ 1,095.20 | \$ 4,762.18 |
| STEP 6 | \$ 27.78 | \$ 1,111.67 | \$ 4,833.76 |
| STEP 7 | \$ 28.20 | \$ 1,128.17 | \$ 4,905.49 |
| STEP 8 | \$ 28.61 | \$ 1,144.61 | \$ 4,977.03 |
| STEP 9 | \$ 29.05 | \$ 1,161.79 | \$ 5,051.68 |

FINANCE AGENT

| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
|--------|-------------------|-------------|--------------------|
| STEP 1 | \$ 12.01 | \$ 480.26 | \$ 2,088.29 |
| STEP 2 | \$ 12.92 | \$ 516.91 | \$ 2,247.62 |
| STEP 3 | \$ 13.85 | \$ 553.61 | \$ 2,407.20 |
| STEP 4 | \$ 14.75 | \$ 590.25 | \$ 2,566.53 |
| STEP 5 | \$ 15.68 | \$ 626.87 | \$ 2,725.78 |
| STEP 6 | \$ 16.60 | \$ 663.56 | \$ 2,885.25 |
| STEP 7 | \$ 17.43 | \$ 697.18 | \$ 3,031.49 |
| STEP 8 | \$ 18.27 | \$ 730.84 | \$ 3,177.87 |
| STEP 9 | \$ 19.40 | \$ 775.83 | \$ 3,373.50 |

INTERMEDIATE FINANCE AGENT

| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
|---------|-------------------|-------------|--------------------|
| STEP 1 | \$ 20.37 | \$ 814.70 | \$ 3,542.53 |
| STEP 2 | \$ 21.21 | \$ 848.42 | \$ 3,689.05 |
| STEP 3 | \$ 21.95 | \$ 878.15 | \$ 3,818.33 |
| STEP 4 | \$ 22.47 | \$ 898.74 | \$ 3,907.88 |
| STEP 5 | \$ 22.89 | \$ 915.52 | \$ 3,980.90 |
| STEP 6 | \$ 23.31 | \$ 932.31 | \$ 4,053.86 |
| STEP 7 | \$ 23.74 | \$ 949.13 | \$ 4,126.97 |
| STEP 8 | \$ 24.15 | \$ 965.91 | \$ 4,199.94 |
| STEP 9 | \$ 24.50 | \$ 980.42 | \$ 4,263.03 |
| STEP 10 | \$ 24.98 | \$ 999.52 | \$ 4,346.09 |
| STEP 11 | \$ 25.41 | \$ 1,016.28 | \$ 4,418.97 |
| STEP 12 | \$ 25.84 | \$ 1,033.11 | \$ 4,492.16 |
| STEP 13 | \$ 26.24 | \$ 1,049.90 | \$ 4,565.15 |
| STEP 14 | \$ 26.66 | \$ 1,066.69 | \$ 4,638.15 |
| STEP 15 | \$ 27.07 | \$ 1,082.72 | \$ 4,707.87 |

| | Hourly Equivalent | Weekly Rate | Monthly Equivalent |
|--------|-------------------|-------------|--------------------|
| STEP 1 | \$ 26.24 | \$ 1,049.90 | \$ 4,565.15 |
| STEP 2 | \$ 26.66 | \$ 1,066.69 | \$ 4,638.15 |
| STEP 3 | \$ 27.09 | \$ 1,083.53 | \$ 4,711.37 |
| STEP 4 | \$ 27.51 | \$ 1,100.34 | \$ 4,784.48 |
| STEP 5 | \$ 27.94 | \$ 1,117.10 | \$ 4,857.42 |
| STEP 6 | \$ 28.34 | \$ 1,133.90 | \$ 4,930.44 |
| STEP 7 | \$ 28.76 | \$ 1,150.73 | \$ 5,003.60 |
| STEP 8 | \$ 29.18 | \$ 1,167.50 | \$ 5,076.57 |
| STEP 9 | \$ 29.63 | \$ 1,185.03 | \$ 5,152.71 |

APPENDIX IX – PROMOTIONAL WAGE INCREASES

Promotional Wage Increases - Article 5.07

| Finance | e Agent | То | Intermediate | Finance Agent |
|---------|-----------|----|--------------|---------------|
| STEP 1 | \$ 426.46 | | STEP 1 | \$ 723.44 |
| STEP 2 | \$ 459.00 | | STEP 1 | \$ 723.44 |
| STEP 3 | \$ 491.59 | | STEP 1 | \$ 723.44 |
| STEP 4 | \$ 524.13 | | STEP 1 | \$ 723.44 |
| STEP 5 | \$ 556.65 | | STEP 1 | \$ 723.44 |
| STEP 6 | \$ 589.22 | | STEP 1 | \$ 723.44 |
| STEP 7 | \$ 619.08 | | STEP 1 | \$ 723.44 |
| STEP 8 | \$ 648.97 | | STEP 1 | \$ 723.44 |
| STEP 9 | \$ 688.92 | | STEP 1 | \$ 723.44 |

| Intermediate F | inance Agent | То | Senior Fin | ance Agent |
|----------------|--------------|----|------------|------------|
| STEP 1 | \$ 723.44 | | STEP 1 | \$ 932.27 |
| STEP 2 | \$ 753.36 | | STEP 1 | \$ 932.27 |
| STEP 3 | \$ 779.76 | | STEP 1 | \$ 932.27 |
| STEP 4 | \$ 798.05 | | STEP 1 | \$ 932.27 |
| STEP 5 | \$ 812.96 | | STEP 1 | \$ 932.27 |
| STEP 6 | \$ 827.86 | | STEP 1 | \$ 932.27 |
| STEP 7 | \$ 842.79 | | STEP 1 | \$ 932.27 |
| STEP 8 | \$ 857.70 | | STEP 1 | \$ 932.27 |
| STEP 9 | \$ 870.58 | | STEP 1 | \$ 932.27 |
| STEP 10 | \$ 887.54 | | STEP 1 | \$ 932.27 |
| STEP 11 | \$ 902.42 | | STEP 1 | \$ 932.27 |
| STEP 12 | \$ 917.37 | | STEP 2 | \$ 947.19 |
| STEP 13 | \$ 932.27 | | STEP 3 | \$ 962.14 |
| STEP 14 | \$ 947.19 | | STEP 3 | \$ 962.14 |
| STEP 15 | \$ 961.42 | | STEP 4 | \$ 977.07 |

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